

Xiaoteng Wu

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Department of Strategy and Policy, NUS Business School, Singapore, 119245

EDUCATION

- National University of Singapore**, Singapore 2019-2024 (Expected)
- Ph.D. Candidate in Strategy
 - Dissertation: Inter-organizational Collaborations, Institutional Development, and Government Interventions
 - Committee: Ishtiaq Mahmood (Chair), Yanbo Wang, Arzi Adbi, Lisa Tang
- Chinese University of Hong Kong**, Hong Kong, China 2016-2018
- M.Phil. in Management
 - Dissertation: Inequality in Firm Performance Distribution
 - Committee: Shige Makino (Chair), Xufei Ma, Ramakrishna Devarakonda, Qureshi Israr
- Nanjing University**, Nanjing, China 2012-2016
- Bachelor in Management

RESEARCH INTERESTS

Social Network; Entrepreneurship; Venture Capital; International Business

PUBLICATION

- [1] Xiaoteng Wu, Arzi Adbi, Ishtiaq Mahmood (2023). "[The Social Structure of Insiders and Outsiders: Toward A Network Community Perspective on Firm Performance.](#)" *Academy of Management Journal*, **Forthcoming**

RESEARCH IN PROGRESS

- [2] Xiaoteng Wu, Arzi Adbi, Ishtiaq Mahmood. "Impact of Government Sponsorship on the Social Capital and Economic Performance of Venture Capital Firms"
- **Job Market Paper**
- [3] Ishtiaq Mahmood, Sadat Reza, Xiaoteng Wu.* "Managing Regulatory Ambiguities: Strategic Choices for Innovators and Regulators" (*equal authorship in alphabetical order)
- **Academy of Management Best Paper Proceedings**
 - Under finalization for submission
- [4] "Carbon Tax and Emissions Reduction: How do Multinational Enterprises and Local Firms Differ?" (with Arzi Adbi)
- Working paper
- [5] "Breaking the Cycle of Self-Reinforcing Social Interactions: Government Interventions to Promote

Collaborative Behavior”

- Work in progress; Part of dissertation

[6] “Revisiting International Business and Competitive Strategy: The Rise of Corporate Giants and Implications for Domestic Firms” (*with Shige Makino*)

- Work in progress

[7] “How are Strategic Alliances Formed? A Path Dependency Perspective”

- Data analysis

CONFERENCE AND RESEARCH SEMINAR PRESENTATIONS

[1] “Network Community, Institutional Development, and Firm Performance: The Social Structure of Outsiders and Insiders.”

- 2023: INSEAD Doriot Entrepreneurship Conference (IDEC), Singapore
- 2022: Academy of Management, Seattle, USA

[2] “Impact of Government Sponsorship on the Social Capital and Economic Performance of Venture Capital Firms.”

- 2023: Academy of Management, Boston, USA
- 2023 (scheduled): Strategic Management Society, Toronto, Canada

[3] “Optimal Firm and Regulator Strategies in the Presence of Regulatory Ambiguity.”

- 2023: Academy of Management, Boston, USA

[4] “Inequality in Firm Performance Distribution.”

- 2018: International Association for Chinese Management Research, Wuhan, China
- 2017: Asia Academy of Management Annual Meeting, Fukuoka, Japan

TEACHING

[1] BME5102: Winning Strategy for Emerging Asia, NUS Business School

- Tutorial Instructor (EMBA module, 2023)

[2] BMS5120: Innovation and Strategies for Emerging Markets, NUS Business School

- Teaching Assistant (Master module, 2020-2023)

[3] BMA5112: Asian Business Environments, NUS Business School

- Teaching Assistant (MBA module, 2020-2023)

[4] BMU5003: Economic Analysis for Managers, NUS-UCLA Executive MBA Program

- Tutorial Instructor (EMBA module, 2021)

[5] BSP1703: Managerial Economics, NUS Business School

- Tutorial Instructor (Undergraduate module, 2020-2022)
- Teaching rating score: 4.5/5.0 (School average: 4.1)

[6] International Business, CUHK Business School

- Teaching Assistant (MBA module, 2017)

[7] Business Policy and Strategy, CUHK Business School

- Teaching Assistant (Undergraduate module, 2016-2017)

[8] Principles of Management, CUHK Business School

- Teaching Assistant (Undergraduate module, 2016-2017)

AWARDS

- Best Paper Proceedings, *Entrepreneurship Division, Academy of Management* 2023
- Outstanding Reviewer, *Strategic Management Division, Academy of Management* 2023
- NUS Research Scholarship, *National University of Singapore* 2019
- CUHK Research Scholarship, *Chinese University of Hong Kong* 2016
- Merit Student, *Nanjing University* 2016
- National Scholarship, *Nanjing University* 2014, 2016
- Mathematical Olympiad Gold Medal, *Hubei Province, China* 2011

SERVICE

- Reviewer for Academy of Management (AOM) Annual Meetings

SKILLS

- Stata: Proficient in developing and customizing packages.
- R: Proficient in developing and customizing packages.
- Python: Familiar with machine learning packages.
- SQL: Basic proficiency for data management purposes.

REFERENCES

Ishtiaq Mahmood (Advisor)

Professor
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NUS Business School
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