EMU, Trade and Business Cycle

Synchronization: What Do We Know and

What Does it Mean for Poland?

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Economic Costs of EMU seem Clear, Large

• Primary: Loss of ability to stabilize business cycles

with national monetary policy (macroeconomic)

oOnly necessary if business cycles are not

synchronized within EMU

Mundell's "Optimum Currency Area"

What about Economic Benefits of EMU?

• Greater integration, especially of markets for goods

and services (microeconomic)

oHere: survey and summarize empirical work quantifying trade effects of currency unions

oFocus on recent work involving EMU data

Summary of Key Finding

• EMU has small but significant effect on trade

oSo far: at least 8%, probably 23%

oEffect likely to grow over time

Integration May Also Have Indirect Benefits

• Can Affect Synchronization Business Cycle!

• Strong effect empirically!

- There may be a "virtuous circle" for EMU if
 - 1. EMU raises trade AND
 - 2. Trade increases business cycle synchronization
- Thus EMU reduces need for national monetary policy,

makes EMU self-sustaining

That is, Sensible Currency Unions seem to generate

Optimum Currency Areas *Endogenously*

• Two intrinsically empirical questions

oBoth much studied

oBoth with consistent positive results

• Caveat: the feedback loop appears to exist generally,

but no studies focus on EMU (too early to tell)

Question #1

• What is the effect of a common currency on trade?

Answer

• Substantial; (difficult to quantify exactly; early!)

Much Work on Currency Unions and Trade

• Estimates (of γ and standard error) taken from "Gravity Model"

of trade:

$ln(Trade) = \gamma CurrencyUnion + controls + error$

• CurrencyUnion a dummy (1 for countries in currency union)

New, Growing Literature

• Now over 50 studies estimate effect

oOver 1000 point estimates of γ

• In 2004, I surveyed (34) early studies

34 "Early" Estimates of Currency Union Effect

| | | | s.e. of |
|-------------------------|-------|-------|---------|
| Author | Year | γ | γ |
| Rose | 2000 | 1.21 | 0.14 |
| Engel-Rose | 2002 | 1.21 | 0.37 |
| Frankel-Rose | 2002 | 1.36 | 0.18 |
| Rose-van Wincoop | 2001 | 0.91 | 0.18 |
| Glick-Rose | 2002 | 0.65 | 0.05 |
| Persson | 2001 | 0.506 | 0.257 |
| Rose | 2001 | 0.74 | 0.05 |
| Honohan | 2001 | 0.921 | 0.4 |
| Nitsch | 2002b | 0.82 | 0.27 |
| Pakko and Wall | 2001 | -0.38 | 0.529 |
| Walsh and Thom | 2002 | 0.098 | 0.2 |
| Melitz | 2001 | 0.7 | 0.23 |
| López-Córdova, Meissner | 2003 | 0.716 | 0.186 |
| Tenreyro | 2001 | 0.471 | 0.316 |
| Levy Yeyati | 2003 | 0.5 | 0.25 |
| Nitsch | 2002a | 0.62 | 0.17 |
| Flandreau and Maurel | 2001 | 1.16 | 0.07 |
| Klein | 2002 | 0.50 | 0.27 |

| Estevadeoral, et al | 2003 | 0.293 | 0.145 |
|--------------------------|------|-------|-------|
| Alesina, Barro, Tenreyro | 2003 | 1.56 | 0.44 |
| Smith | 2002 | 0.38 | 0.1 |
| Bomberger | 2002 | 0.08 | 0.05 |
| Melitz | 2002 | 1.38 | 0.16 |
| Saiki | 2002 | 0.56 | 0.16 |
| Micco, Stein, Ordonez | 2003 | 0.089 | 0.025 |
| Kenen | 2002 | 1.222 | 0.305 |
| Bun and Klaassen | 2002 | 0.33 | 0.1 |
| de Souza | 2002 | 0.17 | 0.24 |
| de Sousa and Lochard | 2003 | 1.21 | 0.12 |
| Flam and Nordström | 2003 | 0.139 | 0.02 |
| Barr, Breedon and Miles | 2003 | 0.25 | 0.033 |
| de Nardis and Vicarelli | 2003 | 0.061 | 0.027 |
| Rose | 2004 | 1.12 | 0.12 |
| Subramanian-Wei | 2003 | 0.732 | 0.08 |

How to Combine them? Meta Analysis!

• Set of quantitative techniques for evaluating and

combining empirical results from different studies.

• Different point estimates (one per study) of given coefficient treated as individual observations

Can use this Set of Estimates:

- estimate underlying coefficient of interest
- test hypothesis that coefficient is zero
- link estimates to features of the underlying studies
- Each study weighted equally
- Independence?

Early Findings

- Clear rejection of null hypothesis of no effect
- Effect economically large (>25%)

| Estimatio Techniqu | PooledonEstimateieof γ | Lower Bound of 95% | Upper Bound of 95% |
|-----------------------|------------------------|--------------------------|--------------------------|
| Fixe | ed .29 | .27 | .31 |
| Rando | m .64 | .51 | .77 |

• Also, strong signs of Publication Bias!

Relevant for EMU?

• Post-WWII Currency Unions before EMU involved

countries either small, poor, or both

- Extrapolation to EMU was ... extrapolation (noted!)
- With (1999/2002) start of EMU, can use actual data
- 26 studies use actual recent European trade data

26 Recent Studies of EMU and Trade

| | | | Gamma | SE |
|----|---|-------|--------|----------|
| 1 | Bun and Klaassen | 2002 | 0.33 | 0.1 |
| 2 | de Souza | 2002 | 0.17 | 0.24 |
| 3 | de Nardis and Vicarelli | 2003 | 0.061 | 0.027 |
| 4 | Cabasson | 2003 | 0.63 | 0.24 |
| 5 | Micco, Stein, Ordonez | 2004 | 0.089 | 0.025 |
| 6 | Barr, Breedon and Miles | 2004 | 0.25 | 0.033 |
| 7 | Baldwin and Taglioni | 2004 | 0.034 | 0.015315 |
| 8 | Faruqee | 2004 | 0.082 | 0.018 |
| 9 | de Nardis and Vicarelli | 2004 | 0.093 | 0.039 |
| 10 | Clark, Tamirisa, and Wei | 2004 | 0.22 | 0.38 |
| 11 | Baldwin, Skudelny, and Taglioni | 2005 | 0.72 | 0.06 |
| 12 | Yamarik and Ghosh | 2005 | 1.8285 | 0.30475 |
| 13 | Adam and Cobham | 2005 | 1.029 | 0.039486 |
| 14 | Baxter and Koupritsas | 2006 | 0.47 | 0.22 |
| 15 | Flam and Nordstrom | 2006b | 0.139 | 0.02 |
| 16 | Berger and Nitsch | 2006 | -0.001 | 0.036 |
| 17 | Gomes, Graham, Helliwell, Kano, Murray and Schembri | 2006 | 0.069 | 0.011 |
| 18 | Baldwin and Taglioni | 2006 | -0.02 | 0.03 |
| 19 | Baldwin and Di Nino | 2006 | 0.035 | 0.01 |
| 20 | Flam and Nordstrom | 2006a | 0.232 | 0.024 |
| 21 | Tenreyro and Barro | 2007 | 1.899 | 0.351 |
| 22 | Bun and Klaassen | 2007 | 0.032 | 0.016 |
| 23 | de Nardis, De Santis and Vicarelli | 2007 | 0.04 | 0.01278 |
| 24 | Brouwer, Paap, and Viaene | 2007 | 0.067 | 0.025769 |
| 25 | Flam and Nordstrom | 2007 | 0.248 | 0.046 |
| 26 | de Nardis, De Santis and Vicarelli | 2008 | 0.09 | 0.033962 |

What do the Studies say, in the Aggregate?

- 1. EMU has Already Affected Trade
 - a. P-value of zero effect is <.0000
 - i. Both Fisher and Edgington methods

2. Size of Effect not Trivial

| Estimation Technique | Pooled Estimate of γ | Lower Bound of 95% | Upper Bound of 95% |
|-------------------------|----------------------------|--------------------------|--------------------------|
| Fixed | .08 | .07 | .09 |
| Random | .21 | .15 | .27 |

- EMU has already had 8%/23% effect on trade
 - o Fixed: EMU effect same everywhere
 - o Random: realization of random variable with same mean

No Single Influential Study

| | | | Lower Bound | Upper Bound |
|----|------------------------------------|-------|-------------|-------------|
| | Study Omitted | Gamma | of 95% | of 95% |
| 1 | Bun and Klaassen | .08 | .07 | .09 |
| 2 | de Souza | .08 | .07 | .09 |
| 3 | de Nardis and Vicarelli | .08 | .07 | .09 |
| 4 | Cabasson | .08 | .07 | .09 |
| 5 | Micco, Stein, Ordonez | .08 | .07 | .09 |
| 6 | Barr, Breedon and Miles | .08 | .07 | .09 |
| 7 | Baldwin and Taglioni | .09 | .08 | .10 |
| 8 | Faruqee | .08 | .07 | .09 |
| 9 | de Nardis and Vicarelli | .08 | .07 | .09 |
| 10 | Clark, Tamirisa, and Wei | .08 | .07 | .09 |
| 11 | Baldwin, Skudelny, and Taglioni | .08 | .07 | .09 |
| 12 | Yamarik and Ghosh | .08 | .07 | .09 |
| 13 | Adam and Cobham | .07 | .06 | .08 |
| 14 | Baxter and Koupritsas | .08 | .07 | .09 |
| 15 | Flam and Nordstrom | .08 | .07 | .09 |
| 16 | Berger and Nitsch | .08 | .08 | .09 |
| 17 | Gomes, et al | .09 | .08 | .10 |
| 18 | Baldwin and Taglioni | .09 | .08 | .09 |
| 19 | Baldwin and Di Nino | .10 | .09 | .10 |
| 20 | Flam and Nordstrom | .08 | .07 | .09 |
| 21 | Tenreyro and Barro | .08 | .07 | .09 |
| 22 | Bun and Klaassen | .09 | .08 | .10 |
| 23 | de Nardis, De Santis and Vicarelli | .09 | .08 | .10 |
| 24 | Brouwer, Paap, and Viaene | .08 | .07 | .09 |
| 25 | Flam and Nordstrom | .08 | .07 | .09 |
| 26 | de Nardis, De Santis and Vicarelli | .08 | .07 | .09 |

More on Estimates of EMU Effect on Trade

- Lots of heterogeneity/uncertainty
- No single influential study
- More (smaller) countries lead to higher estimates
 - So older work (higher estimates) make sense

Survey Articles Are Consistent

• Lane (2006) "... the introduction of the euro may have

boosted trade among the member countries ..."

• Baldwin (2006) "The bottom line of this literature is that the euro probably did boost intra-Eurozone trade by something like five to ten percent on average, although the estimates size of this effect is likely to change as new years of data emerge."

Early Days Yet for EMU!

- Currency Union effects take time
- Short Run effects smaller than long run
- More time span leads to higher estimates

Frankel (2008):

"If one estimates the effects of the euro versus other monetary unions in a large sample that includes all countries and all years, thereby bringing to bear as much information as possible on questions such as the proper coefficients on common border and common language in a gravity model, then the effect of the euro in the first eight years is seen to be large, and comparable with the effect of the other non-euro monetary unions."

Tangent: Trade Diversion

• Does increased trade *inside* monetary unions divert

trade away from non-members?

Theory

- *Not analogous* to customs unions in welfare
- Trade diversion can be harmful because trade gains are less than lost tariff revenue

oEx: import goods at \$10, sell at \$15=\$10+\$5tariff

oLose if eliminate tariffs from high cost exporter

(\$12)

But Monetary Union just lowers Transactions Costs

• No lost tariff revenue (better bridges, not lower

tolls)

Practice

- Many Different Studies have searched for trade diversion
- *All* find evidence of *trade creation* between CU

members & outsiders

Currency Unions are more open to Trade!

Summary: What is the Effect of EMU on Trade?

• Substantial evidence that EMU has grown trade

026 studies using actual data

oMany different researchers/techniques/biases

• Effect is large economically, statistically

oAt least 8% so far, perhaps 23%

oLikely to grow with time, further entry into EMU

Question #2

• Is Business Cycle Synchronization (BCS) across

countries systematically affected by trade?

Answer

• Yes: trade raise BCS

Importance

- By increasing trade, EMU could indirectly raise BCS
- Hence move region towards Mundell's "Optimum

Currency Area" endogenously

oA country that needs national monetary policy (to

stabilize business cycles) ex ante may not need it

ex post after entry into EMU

Framework

• To study empirical link between trade and business

cycle synchronization, use bilateral equation:

$$BCS = \alpha + \beta * \ln(trade) + controls + \epsilon$$

where BCS a measure of business cycle synchronization

Measure of BCS between countries i and j over time

- Step 1: detrend output of i and j separately
 - HP-filtering; BK-filtering, differencing,...
 - Activity: GDP, Unemployment, Ind. Prod...
- Step 2: calculate correlation coefficient over time

20 Studies of Trade, Business Cycle Synchronization

| | | | Beta | SE |
|----|---------------------------------|------|---------|----------|
| 1 | Baxter and Kouparitsas | 2005 | 0.134 | 0.032 |
| 2 | Bower and Guillenmineau | 2006 | 0.02055 | 0.00528 |
| 3 | Calder | 2007 | 0.013 | 0.004 |
| 4 | Calderon Chong and Stein | 2007 | 0.015 | 0.003055 |
| 5 | Choe | 2001 | 0.027 | 0.008333 |
| 6 | Clark and van Wincoop | 2001 | 0.09 | 0.03 |
| 7 | Crosby | 2003 | 0.048 | 0.063 |
| 8 | Fidrmuc | 2004 | 0.021 | 0.044872 |
| 9 | Fiess | 2007 | 0.123 | 0.062 |
| 10 | Frankel and Rose | 1998 | 0.086 | 0.015 |
| 11 | Gruben, Koo and Mills | 2002 | 0.059 | 0.017206 |
| 12 | Imbs | 2003 | 0.03089 | 0.020058 |
| 13 | Imbs | 2004 | 0.074 | 0.022289 |
| 14 | Inklaar, Jong-a-Pin and de Haan | 2005 | 0.115 | 0.041071 |
| 15 | Kose and Yi | 2005 | 0.091 | 0.022 |
| 16 | Kose, Prasad and Terrones | 2003 | 0.0107 | 0.0045 |
| 17 | Kumakura | 2006 | 0.0575 | 0.0354 |
| 18 | Kumakura | 2007 | 0.05555 | 0.01232 |
| 19 | Otto, Voss and Willard | 2001 | 0.0461 | 0.090999 |
| 20 | Shin and Wang | 2004 | 0.07665 | 0.07665 |

What is the message from the 20 Studies?

1. Trade affects BCS

oP-value of zero effect is <.0000

Both Fisher and Edgington methods

2. Economic Size of Effect not Trivial

| Estimation Technique | Pooled Estimate of γ | Lower Bound of 95% | Upper Bound of 95% |
|-------------------------|----------------------------|--------------------------|--------------------------|
| Fixed | .020 | .016 | .023 |
| Random | .043 | .031 | .054 |

• If estimate is .02, then each 1% increase in bilateral

trade raises correlation coefficient by .02.

o Ex: Trade Increase of 8% (EMU) raises correlation coefficient

from .22 (sample average) to $[.22 + (.02 \times 8)] = .38$

More on Estimates of Trade-BCS Link Across Studies

- Lots of heterogeneity/uncertainty(like Trade-EMU)
- No single influential study
- No obvious determinants

Summarizing the Trade - BCS Link

• Increases in Trade seem to have a substantial,

significant effect on business cycle synchronization

oMore trade raises BCS

oHowever, EMU members started with higher BCS

• Too early to tell if EMU affected BCS; few

observations (business cycles) needed

Application to Poland and EMU Accession

• Poland is already *open*: Trade/GDP > 70%

oGrowing quickly with time (<40% in 1995)

• *Trade already intense with EMU* members

oCurrently 54% of Polish trade with Eurozone

oLikely to rise to >70% as EMU expands

Conclusion

• Impact of EMU Accession on Polish Trade likely to

be substantial!

Poland's Business Cycle Already Moves with EMU

• Transformation => can't measure BC via labor mkt



Real GDP Natural, but De-Trending is Key



Polish-Euro Business Cycle Synchronization High

• Different de-trending techniques, same message:

| | Growth | Linear | HP- |
|-------------|--------|--------|----------|
| | Rates | Trend | Filtered |
| Correlation | .52 | .48 | .58 |







The Bottom Line for Poland

- Trade Already Intense, High with Eurozone
- Business Cycle Already Synchronized with EMU

oBoth Trade, BCS Likely to Grow with EMU-

Accession

• Poland *a good candidate for EMU* on these grounds

Grand Summary

- 1. EMU raises trade by 8-23% so far
 - a. Likely to rise further over time
- 2. Trade increases coherence of business cycles
 - a. Strong effects, likely to rise further
 - b. Makes national monetary policy less necessary

- 3. Too early to be definitive for EMU
 - a. Currency unions among large, rich are novel
 - i. Can't draw on history or other countries
 - b. Need more time for data span to rise
 - i. Especially true given lags in structural change
- 4. Still, Optimism seems Warranted
 - a. Relevant for entry (Poland)

5. Final Caveat: Narrow Focus of this Research
Other economic phenomena ignored
Efficiency of Financial Markets, Quality of Monetary Policy, Risk-Sharing ...

oNon-economic issues too!

• Ex: Sovereignty, Political Influence