

***Determinants of Agricultural and  
Mineral Commodity Prices***  
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Updated: August 19, 2009

**Abstract**

Prices of most agricultural and mineral commodities rose strongly in the last decade, peaking sharply in 2008. Popular explanations included strong global growth (especially from China and India), easy monetary policy (as reflected in low real interest rates or expected inflation), a speculative bubble (resulting from bandwagon expectations), and risk (possibly resulting from geopolitical uncertainties). Motivated in part by this episode, this paper presents a theory that allows a role for macroeconomic determinants of real commodity prices, along the lines of the “overshooting” model: the resulting model includes global GDP and the real interest rate as macroeconomic factors. Our model also includes microeconomic determinants; we include inventory levels, measures of uncertainty, and the spot-forward spread. We estimate the equation in a variety of different ways, for eleven individual commodities. Although two macroeconomic fundamentals -- global output and inflation -- both have positive effects on real commodity prices, the fundamentals that seem to have the most consistent and strongest effects are microeconomic variables: volatility, inventories, and the spot-forward spread. There is also evidence of a bandwagon effect.

**Keywords:** panel; data; empirical; GDP; real; interest; rate; volatility; inventory; spread; futures; bandwagon; speculation.

**JEL Classification Codes:** Q11, Q39

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## 1. Macroeconomic Motivation

The determination of prices for oil and other mineral and agricultural commodities has always fallen predominantly in the province of microeconomics. Nevertheless there are periods when so many commodity prices are moving so far in the same direction at the same time that it becomes difficult to ignore the influence of macroeconomic phenomena. The decade of the 1970s was one such time; recent history provides another. A rise in the price of oil might be explained by “peak oil” fears, a risk premium on instability in the Persian Gulf, or by political developments in Russia, Nigeria or Venezuela. Spikes in certain agricultural prices might be explained by drought in Australia, shortages in China, or ethanol subsidies in the United States. But it cannot be coincidence that almost all commodity prices rose together during much of the past decade, and peaked so abruptly and jointly in mid-2008. Indeed, during 2003-2008, three theories (at least) competed to explain the widespread ascent of commodity prices.

First, and perhaps most standard, was the *global demand growth explanation*. This argument stems from the unusually widespread growth in economic activity -- particularly including the arrival of China, India and other entrants to the list of important economies -- together with the prospects of continued high growth in those countries in the future. This growth has raised the demand for and hence the price of commodities. While reasonable, the size of this effect is uncertain.

The second explanation, also highly popular, at least outside of academia, was *destabilizing speculation*. Many commodities are highly storable; a large number are actively traded on futures markets. We can define speculation as the purchases of the commodities — whether in physical form or via contracts traded on an exchange — in anticipation of financial gain at the time of resale. There is no question that speculation, so defined, is a major force in

the market. However, the second explanation is more specific: that speculation was a major force that pushed commodity prices *up* during 2003-2008. In the absence of a fundamental reason to expect higher prices, this would be an instance of destabilizing speculation or of a speculative bubble. But the role of speculators need not be pernicious; perhaps speculation was stabilizing during this period. If speculators were short on average (in anticipation of a future reversion to more normal levels), they thereby kept prices lower than they otherwise would be.

Much evidence has been brought to bear on this argument. To check if speculators contributed to the price rises, one can examine whether futures prices lay above or below spot prices, and whether their net open positions were positive or negative.<sup>1</sup> A particularly convincing point against the destabilizing speculation hypothesis is that commodities *without any futures markets* have experienced approximately as much volatility as commodities with active derivative markets. We also note that efforts to ban speculative futures markets have usually failed to reduce volatility in the past. Another issue is the behavior of inventories, which seems to undermine further the hypothesis that speculators contributed to the 2003-08 run-up in prices. The premise is that inventories were not historically high, and in some cases were historically low. Thus speculators could not plausibly have been betting on price increases, and could not therefore have added to the current demand.<sup>2</sup> One can also ask whether speculators seem to exhibit destabilizing “bandwagon expectations.” That is, do speculators seem to act on the basis of forecasts of future commodity prices that extrapolate recent trends? The case for destabilizing speculative effects on commodity prices remains open.

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<sup>1</sup> Expectations of future oil prices on the part of typical speculators, if anything, initially lagged behind contemporaneous spot prices. Furthermore, speculators have often been “net short” (sellers) on commodities rather than “long” (buyers). In other words they may have delayed or moderated the price increases, rather than initiating or adding to them.

<sup>2</sup> Krugman (2008a, b). Wolf (2008).

The third explanation, somewhat less prominent than the first two, is that *easy monetary policy* was at least one of the factors contributing to either the high demand for, or low supply of, commodities. Easy monetary policy is often mediated through low real interest rates.<sup>3</sup> Some have argued that high prices for oil and other commodities in the 1970s were not exogenous, but rather a result of easy monetary policy.<sup>4</sup> Conversely, a substantial increase in real interest rates drove commodity prices down in the early 1980s, especially in the United States. High real interest rates raise the cost of holding inventories; lower demand for inventories then contributes to lower total demand for oil and other commodities. A second effect of higher interest rates is that they undermine the incentive for oil-producing countries to keep crude under the ground. By pumping oil instead of preserving it, OPEC countries could invest the proceeds at interest rates that were higher than the return to leaving it in the ground. Higher rates of pumping increase supply; both lower demand and higher supply contribute to a fall in oil prices. After 2000, the process went into reverse. The Fed cut real interest rates sharply in 2001-2004, and again in 2008. Each time, it lowered the cost of holding inventories, thereby contributing to an increase in demand and a decline in supply.

Critics of the interest rate theory as an explanation of the boom that peaked in 2008 point out that it implies that inventory levels should have been high, but argue that they were not. This is the same point that has been raised in objection to the destabilizing speculation theory. For that matter, it can be applied to most theories. Explanation #1, the global boom theory, is often phrased in terms of expectations of China's future growth path, not just its currently-high level of

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<sup>3</sup> E.g., Frankel (2008a, b). A variant of the argument blaming the 2008 spike on easy monetary policy is that the mediating variable is expected inflation per se, rather than the real interest rate: Calvo (2008).

<sup>4</sup> E.g., Barsky and Kilian (2002, 2004).

income; but this factor, too, if operating in the market place, should in theory work to raise demand for inventories.<sup>5</sup>

How might high demand for commodities be reconciled with low observed inventories? One possibility is that researchers are looking at the wrong inventory data. Standard data inevitably exclude various components of inventories, such as those held by users or those in faraway countries. They typically exclude deposits, crops, forests, or herds that lie in or on the ground. In other words, what is measured in inventory data is small compared to reserves. The decision by producers whether to pump oil today or to leave it underground for the future is more important than the decisions of oil companies or downstream users whether to hold higher or lower inventories. And the lower real interest rates of 2001-2005 and 2008 clearly reduced the incentive for oil producers to pump oil, relative to what it would otherwise be.<sup>6</sup> We classify low extraction rates as low supply and high inventories as high demand; but either way the result is upward pressure on prices.

In 2008, enthusiasm for explanations #2 and #3, the speculation and interest rate theories, increased, at the expense of theory #1, the global boom. Previously, rising demand from the global expansion, especially the boom in China, had seemed the obvious explanation for rising commodity prices. But the sub-prime mortgage crisis hit the United States around August 2007. Virtually every month thereafter, forecasts of growth were downgraded, not just for the United States but for the rest of the world as well, including China.<sup>7</sup> Meanwhile commodity prices, far from declining as one might expect from the global demand hypothesis, climbed at an

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<sup>5</sup> We are indebted to Larry Summers for this point.

<sup>6</sup> The King of Saudi Arabia said at this time that his country might as well leave the reserves in the ground for its grandchildren.

<sup>7</sup> E.g., *World Economic Outlook*, International Monetary Fund, October 2007, April 2008, and October 2008. Also OECD and World Bank.

accelerated rate. For the year following August 2007, at least, the global boom theory was clearly irrelevant. That left explanations #2 and #3.

In both cases – increased demand arising from either low interest rates or expectations of capital gains -- detractors pointed out that the explanations implied that inventory holdings should be high and continued to argue that this was not the case.<sup>8</sup> To repeat a counterargument, especially in the case of oil, what is measured in inventory data is small compared to reserves under the ground. The decision by producers whether to pump oil today or to leave it underground for the future is more important than the decisions of oil companies or downstream users whether to hold higher or lower inventories.

The paper presents a theoretical model of the determination of prices for storable commodities that gives full expression to such macroeconomic factors as economic activity and real interest rates. However, we do not ignore other fundamentals relevant for commodity price determination. To the contrary, our model includes a number of microeconomic factors including (but not limited to) inventories. We then estimate the equation using both macroeconomic and commodity-specific microeconomic determinants of commodity prices.

## **2. A Theory of Commodity Price Determination**

Most agricultural and mineral products differ from other goods and services in that they are both storable and relatively homogeneous. As a result, they are hybrids of *assets* – where price is determined by supply of and demand for *stocks* – and *goods*, for which *flow* supply and flow demand matter.<sup>9</sup>

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<sup>8</sup> See among others, Krugman, 2008, and Kohn, 2008.

<sup>9</sup> E.g., Frankel (1984), Calvo (2008).

The elements of an appropriate model have long been known.<sup>10</sup> The monetary aspect of the theory can be reduced to its simplest algebraic essence as a relationship between the real interest rate and the spot price of a commodity relative to its expected long-run equilibrium price. This relationship can be derived from two simple assumptions. The first governs expectations.

Let:

$s$   $\equiv$  the natural logarithm of the spot price,

$\bar{s}$   $\equiv$  its long run equilibrium,

$p$   $\equiv$  the (log of the) economy-wide price index,

$q$   $\equiv s-p$ , the (log) real price of the commodity, and

$\bar{q}$   $\equiv$  the long run (log) equilibrium real price of the commodity.

Market participants who observe the real price of the commodity today lying either above or below its perceived long-run value, expect it to regress back to equilibrium in the future over time, at an annual rate that is proportionate to the gap:

$$E [\Delta (s - p)] \equiv E[\Delta q] = -\theta (q - \bar{q}) \quad (1)$$

or  $E(\Delta s) = -\theta (q - \bar{q}) + E(\Delta p).$  (2)

Following the classic Dornbusch (1976) overshooting paper, which developed the model for the case of exchange rates, we begin by simply asserting the reasonableness of the form of expectations in these equations. It seems reasonable to expect a tendency for prices to regress

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<sup>10</sup> E.g., Frankel (1986, 2008), among others.

back toward long run equilibrium. But, as in that paper, it can be shown that regressive expectations are also rational expectations, under certain assumptions regarding the stickiness of prices of other goods (manufactures and services) and a certain restriction on the parameter value  $\theta$ .<sup>11</sup>

One alternative that we considered below is that expectations also have an extrapolative component to them. We model this as:

$$E(\Delta s) = -\theta(q - \bar{q}) + E(\Delta p) + \delta(\Delta s_{-1}) \quad (2')$$

The next equation concerns the decision whether to hold the commodity for another period – leaving it in the ground, on the trees, or in inventory – or to sell it at today's price and deposit the proceeds to earn interest, an equation familiar from Hotelling's celebrated logic. The expected rate of return to these two alternatives must be the same:

$$E\Delta s + c = i, \quad \text{where } c \equiv cy - sc - rp. \quad (3)$$

where:

$cy \equiv$  convenience yield from holding the stock (e.g., the insurance value of having an assured supply of some critical input in the event of a disruption, or in the case of gold the psychic pleasure component of holding it),

$sc \equiv$  storage costs (e.g., feed lot rates for cattle, silo rents and spoilage rates for grains, , rental rate on oil tanks or oil tankers, costs of security to prevent plundering by others, etc.),

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<sup>11</sup> Frankel (1986).

<sup>12</sup> Fama and French (1987) and Bopp and Lady (1991) emphasize storage costs.



$rp \equiv E \Delta s - (f-s) \equiv$  risk premium, where  $f$  is the log of the forward/futures rate at the same maturity as the interest rate, and where the risk premium is positive if being long in commodities is risky, and

$i \equiv$  the nominal interest rate.<sup>13</sup>

There is no reason why the convenience yield, storage costs, or risk premium should be constant over time. If one is interested in the derivatives markets, one often focuses on the forward discount or slope of the futures curve,  $f-s$  in log terms (also sometimes called the “spread” or the “roll”). For example, the null hypothesis that the forward spread is an unbiased forecast of the future change in the spot price has been tested extensively.<sup>14</sup> That issue does not affect the questions addressed in this paper, however. Here we note only that one need not interpret the finding of bias in the futures rate as a rejection of rational expectations; it could be due to a risk premium. From (3), the spread is given by:

$$f-s = i-cy+sc, \text{ or equivalently by } E \Delta s - rp. \quad (4)$$

On average  $f-s$  tends to be negative. This phenomenon, “normal backwardation,” apparently suggests that convenience yield on average outweighs the interest rate and storage costs.<sup>15</sup>

To get our main result, we simply combine equations (2) and (3):

$$-\theta(q-\bar{q}) + E(\Delta p) + c = i \Rightarrow q-\bar{q} = -(1/\theta)(i - E(\Delta p) - c). \quad (5)$$

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<sup>13</sup> Working (1949) and Breeden (1980) are classic references on the roles of carrying costs and the risk premium, respectively, in commodity markets. Yang, Bessler and Leatham (2001) review the literature.

<sup>14</sup> As in the (even more extensive) tests of the analogous unbiasedness propositions in the contexts of forward foreign exchange markets and the term structure of interest rates, the null hypothesis is usually rejected. An appendix to this paper briefly reviews this literature.

<sup>15</sup> E.g., Kolb (1992).

Equation (5) says that the real price of the commodity, measured relative to its long-run equilibrium, is inversely proportional to the real interest rate (measured relative to a constant term). When the real interest rate is high, as in the 1980s, money flows out of commodities. Only when the prices of commodities are perceived to lie sufficiently below their future equilibria, generating expectations of future price *increases*, will the quasi-arbitrage condition be met. Conversely, when the real interest rate is low, as in 2001-05 and 2008-09, money flows into commodities. This is the same phenomenon that also sends money flowing to foreign currencies (“the carry trade”), emerging markets, and other securities. Only when the prices of commodities (or the other alternative assets) are perceived to lie sufficiently above their future equilibria, generating expectations of future price *decreases*, will the speculative condition be met.

Under the alternative specification that leaves a possible role for bandwagons, we combine equations (2') and (3) to get:

$$q - \bar{q} = - (1/\theta) (i - E(\Delta p) - c) + (\delta / \theta) (\Delta s_{-1}). \quad (5')$$

As noted, there is no reason for the “constant term” in equation (5) to be constant.

Substituting from (3) into (5),

$$c \equiv cy - sc - rp \Rightarrow$$

$$q - \bar{q} = - (1/\theta) [i - E(\Delta p) - cy + sc + rp]$$

$$q = \bar{q} - (1/\theta) [i - E(\Delta p)] + (1/\theta) cy - (1/\theta) sc - (1/\theta) rp. \quad (6)$$

Thus, even if we continue to take the long-run equilibrium  $\bar{q}$  as given, there are other variables

in addition to the real interest rate that determine the real price: convenience yield, storage costs, and risk premium. But the long-run equilibrium real commodity price  $\bar{q}$  need not necessarily be constant. Fluctuations in the convenience yield, storage costs, or the risk premium might also contain a permanent component; all such effects would then appear in the equation.

An additional hypothesis of interest is that storable commodities may serve as a hedge against inflation. Under this view, an increase in the long-run expected inflation rate would then raise the demand for commodities and thus show up as an increase in real commodity prices today.<sup>16</sup> Adding the lagged inflation rate as a separate explanatory variable in the equation is thus another possible way of getting at the influence of monetary policy on commodity prices.

One way to isolate monetary effects on commodity prices is to look at jumps in financial markets that occur in immediate response to government announcements that change perceptions of the macroeconomic situation, as did Federal Reserve money supply announcements in the early 1980s. The experiment is interesting because news regarding supply disruptions and so forth is unlikely to have come out during the short time intervals in question. Frankel and Hardouvelis (1985) used Federal Reserve money supply announcements to test the monetary implications of the model. Announcements that were interpreted as signaling tighter monetary policy indeed induced statistically significant decreases in commodity prices: money announcements that caused interest rates to jump up would on average cause commodity prices to fall, and vice versa. As an alternative to the event study approach, in this paper we focus on estimating an equation for commodity price determination.

In translating equation (6) into empirically usable form, there are several measurable determinants of the real commodity price. We discuss these in turn.

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<sup>16</sup> This is the view of Calvo (2008).

*Inventories.* Storage costs rise with the extent to which inventory holdings strain existing storage capacity:  $sc = \Phi (INVENTORIES)$ . If the level of inventories is observed to be at the high end historically, then storage costs must be high (absent any large recent increase in storage capacity), which has a negative effect on commodity prices.<sup>17</sup> Substituting into equation (6),

$$q = \bar{q} - (1/\theta) [i - E(\Delta p)] + (1/\theta) cy - (1/\theta) \Phi (INVENTORIES) - (1/\theta) rp . \quad (7)$$

There is no reason to think that the relationship  $\Phi$  is necessarily linear. We assume linearity in our estimation for simplicity, but allowing for non-linearity is a desirable extension of the analysis. Under the logic that inventories are bounded below by zero and above by some absolutely peak storage capacity, a logistic function might be appropriate.<sup>18</sup>

If one wished to estimate an equation for the determination of inventory holdings, one could use:

$$INVENTORIES = \Phi^{-1} (sc) = \Phi^{-1} (cy - i - (s-f)) \quad (8)$$

We see that low interest rates should predict not only high commodity prices but also high inventory holdings.

*Economic Activity* (denoted  $Y$ ) is a determinant of the convenience yield  $cy$ , since it drives the transactions demand for inventories. Higher economic activity should have a positive

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<sup>17</sup> Ye et al (2002, 2005, 2006) emphasize the role of inventories in forecasting oil prices. "Notice that, once we condition on the real interest rate (and convenience yield), inventories have a *negative* effect on commodity prices, rather than the positive relationship that has appeared in the arguments of Krugman (2008a,b), Kohn (2008) and Wolf (2008) ."

<sup>18</sup> We are implicitly assuming that the long-run commodity price can be modeled by a constant or trend term.

effect on the demand for inventory holdings and thus on prices; we usually proxy this with GDP. Let us designate the relationship  $\gamma(Y)$ . Again, the assumption of linearity is arbitrary.

*Medium-Term Volatility* (denoted  $\sigma$ ) is another determinant of convenience yield,  $cy$ , which should have a positive effect on the demand for inventories and therefore on prices. It may also be a determinant of the risk premium. Again, we assume linearity for convenience.

*Risk* (political, financial, and economic), in the case of oil for example, is measured by a weighted average of political risk among 12 top oil producers. The theoretical effect on price is ambiguous. Risk is another determinant of  $cy$  (especially to the extent that risk concerns fear of disruption of availability), whereby it should have a *positive* effect on inventory demand and therefore on commodity prices. But it is also a determinant of the risk premium  $rp$ , whereby it should have a *negative* effect on commodity prices. (In the measure we use, a rise in the index represents a decrease in risk.)

*The Spot-Futures Spread.* Intuitively the futures-spot spread reflects the speculative return to holding inventories.<sup>19</sup> It is one component of the risk premium, along with expected depreciation. A higher spot-futures spread (normal backwardation), or lower future-spot spread, signifies a low speculative return and should have a negative effect on inventory demand and on prices.<sup>20</sup>

Substituting these extra effects into equation (7), we get

$$q = C - (1/\theta)[i-E(\Delta p)] + (1/\theta)\gamma(Y) - (1/\theta)\Phi(\text{INVENTORIES}) + (1/\theta)\Psi(\sigma) - \delta(s-f). \quad (9)$$

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<sup>19</sup> E.g., see the discussion of Figure 1.22 in the *World Economic Outlook April 2006*, International Monetary Fund, Washington, DC.

<sup>20</sup> In theory, if one is estimating equation (9), and one has inventories already in the equation, one does need to add the spread separately. But any available measure of inventories is likely to be complete, which might offer a reason to include the spread separately -- a measure of speculative demand.

Finally, to allow for the possibility of bandwagons and bubbles, and a separate effect of inflation on commodity prices, we use the alternative expectations equation (5') in place of (5). Equation (9) then becomes:

$$q = C - (1/\theta)[i - E(\Delta p)] + (1/\theta)\gamma Y - (\Phi/\theta) (INVENTORIES) + (\Psi/\theta) \sigma - \delta(s-f) + \lambda E(\Delta p) + (\delta/\theta)(\Delta s_{-1}). \quad (9')$$

It is this equation – augmented by a hopefully well-behaved residual term – which we wish to investigate.

Each of the variables on the right-hand side of equation (9) could easily be considered endogenous. This must be considered a limitation of our analysis. In future extensions, we would like to consider estimating three simultaneous equations: one for expectations formation, one for the inventory arbitrage condition, and one for commodity price determination. However, we are short of plausibly exogenous variables with which to identify such equations. From the viewpoint of an individual commodity though, aggregate variables such as the real interest rate and GDP can reasonably be considered exogenous.<sup>21</sup>

### 3. The Data Set

We begin with a preliminary examination of the data set, starting with the macroeconomic determinants of commodity prices.

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<sup>21</sup> Also inventories could perhaps be considered pre-determined in higher frequency data, since it takes time to make big additions to or subtractions from inventories. But in this paper we use annual data.

Figure 1 contains time-series plots for four variables of interest. The top pair portray the natural logarithms of two popular commodity price indices (the Dow-Jones/AIG and the Bridge/CRB indices). Both series have been deflated by the American GDP chain price index to make them real. Below them are portrayed: the annualized realized American real interest rate (defined as the 3-month Treasury-bill rate at auction less the percentage change in the American chain price index) and the growth rate of real World GDP (taken from the World Bank's *World Development Indicators*). All data are annual and span 1960 through 2008.

We follow the literature and measure commodity prices in American dollar terms and use real American interest rates. We think this is a reasonable way to proceed. If commodity markets are nationally segmented, by trade barriers and transport costs, then local commodity prices are determined by domestic real interest rates, domestic economic activity and so on. It is reasonable to assume, however, that world commodity markets are closer to integrated than they are to being segmented. Indeed, many assume that the law of one price holds closely for commodities.<sup>22</sup> In this case, the nominal price of wheat in Australian dollars is the nominal price in terms of US dollars multiplied by the nominal exchange rate.<sup>23</sup> Equivalently, the real price of wheat in Australia is the real price in the US times the real exchange rate.<sup>24</sup>

Figure 1 contains few surprises. The sharp run-up in real commodity prices in the early/mid-1970s is clearly visible as is the most recent rise. Real interest rates were low during

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<sup>22</sup> For example, Phillips and Pippenger (2005) and Protopapdakis and Stoll (1983, 1986).

<sup>23</sup> For example, Mundell (2002).

<sup>24</sup> An application of the Dornbusch overshooting model can give us the prediction that the real exchange rate is proportionate to the real interest differential. It thus turns out that the real commodity price in local currency can be determined by the US real interest rate (and other determinants of the real US price) together with the differential in real interest rates between the domestic country and the US. Equations along these lines are estimated in Frankel (2008; Table 7.3) for real commodity price indices in eight floating-rate countries: Australia, Brazil, Canada, Chile, Mexico, New Zealand, Switzerland, and the United Kingdom. In almost every case, *both* the US real interest rate and the local-US real interest differential are found to have significant negative effects on local real commodity prices, just as hypothesized.

both periods of time, and high during the early 1980s, as expected. Global business cycle movements are also clearly present in the data.

Figure 2 provides simple scatter-plots of both real commodity price series against the two key macroeconomic phenomena. The bivariate relationships seem weak; real commodity prices are slightly negatively linked to real interest rates and positively to world growth. We interpret this to mean that there is plenty of room for microeconomic determinants of real commodity prices, above and beyond macroeconomic phenomena.<sup>25</sup> Accordingly, we now turn from aggregate commodity price indices and explanatory variables to commodity-specific data.

We have collected data on prices and microeconomic fundamentals for twelve commodities of interest.<sup>26</sup> Seven are agricultural, including a number of crops (corn, cotton, oats, soybeans, and wheat), as well as two livestock variables (live cattle and hogs). We also have petroleum and four non-ferrous metals (copper, gold, platinum, and silver). We chose the span, frequency, and choice of commodities so as to maximize data availability. The series are annual, and typically run from some time after the early 1960s through 2008.<sup>27</sup>

Figure 3 is a series of time-series plots of the natural logarithm of commodity prices, each deflated by the American GDP chain price index. The log of the real price shows the boom of the 1970s in most commodities and the second boom that culminated in 2008 – especially in the minerals: copper, gold, oil and platinum.

Figures 4 through 7 portray the commodity-specific fundamentals used as explanatory variables when we estimate equation (9). We measure volatility as the standard deviation of the

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<sup>25</sup> Frankel (2008) finds stronger evidence, especially for the relationship of commodity price indices and real interest rates.

<sup>26</sup> We often are forced to drop gold, since we have no data on gold inventories.

<sup>27</sup> Further details concerning the series, and the data set itself, are available on the internet.



spot price over the last year.<sup>28</sup> According to our inventory data, some commodities show inventories that in 2008 were fairly high historically after all: corn, cotton, hogs, oil, and soybeans.<sup>29</sup> The future-spot spread alternates frequently between normal backwardation and contango. As one can see, the political risk variables are relatively limited in availability; accordingly, we do not include them in our basic estimating equation, but use them for sensitivity analysis. Imaginative eyeballing can convince one that oil producers show high risk around the time of the 1973 Arab oil embargo and the aftermath of the 2001 World Trade Center attack. Further details on the commodity-specific series, and the data themselves, are available on the internet.

Finally, our preferred measure of real activity is plotted in Figure 8; (log) Real Gross World Product. This has the advantage of including developing countries including China and India. Of course all economic activity variables have positive trends. One must detrend them to be useful measures of the business cycle; we include a linear trend term in all our empirical work. (Another way to think of the trend term is as capturing the trend in supply or storage capacity, or perhaps the long-run equilibrium commodity price.) The growth rate of world GDP is also shown in Figure 8, as is world output detrended via the HP-filter. Finally, we also experiment with the output gap, which is available only for the OECD collectively, and only since 1970. In any of the measures of real economic activity one can see the recessions of 1975, 1982, 1991, 2001, and 2008.<sup>30</sup>

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<sup>28</sup> Alternative measurements are possible; in the future, we hope to use the implicit forward-looking expected volatility that can be extracted from options prices.

<sup>29</sup> We use world inventories insofar as possible, but substitute American inventories when this is missing (specifically, in the cases of copper, live cattle and hogs, oats, platinum and silver). We do not have any gold inventory data at all.

<sup>30</sup> In the past, we have also used American GDP, G-7 GDP, and industrial production (for the US as well as for advanced countries in the aggregate); the latter has the advantage of being available monthly.

#### 4. Estimation of Commodity Price Determination Equation

As a warm-up, Table 1 reports results of bivariate regressions; we show coefficients along with robust standard errors. The correlation with real economic activity is reported in the first column. Surprisingly, real prices are not significantly correlated with global output for most commodities; the exceptions are oats, silver and soybeans.<sup>31</sup> Volatility shows a positive bivariate correlation with all prices, significantly so for nine out of eleven commodities. The correlations with the spot-futures spread and inventories are also almost always of the hypothesized sign (negative), and significant for a number of commodities. The real interest rate, too, shows the hypothesized negative correlation for eight out of eleven commodity prices, but is significantly different from zero for only one commodity, hogs. Political risk is significantly different from zero in just four cases: higher political risk appears to raise demand for corn, cotton and soybeans (a negative coefficient in the last column of Table 1), but to lower it for cattle. As with volatility, the theoretical prediction is ambiguous: the positive correlation is consistent with the convenience yield effect, and the negative correlation with the risk premium effect.<sup>32</sup>

The theory made it clear that prices depend on a variety of independent factors simultaneously, so these bivariate correlations may tell us little. Accordingly, Table 2a presents the multivariate estimation of equation (9).<sup>33</sup> World output now shows the hypothesized positive coefficient in nine out of eleven commodities, and is statistically significant in four of them:

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<sup>31</sup> When we substitute G-7 real GDP, the three commodity prices that showed significant correlations -- not reported here -- were: corn, cotton and soybeans. We view global output as a better measure than G-7 GDP or industrial production, because it is more comprehensive.

<sup>32</sup> The results were a bit better when the same tests were run in terms of first differences (on data through 2007, reported not here [but rather in Table 1b of the Muenster draft]). Correlation of price changes with G-7 GDP changes was always positive, though again significant only for corn, cotton and soybeans. Correlations with volatility, the spread, and inventories each show up as significant in five or six commodities out of 11.

<sup>33</sup> We exclude the political risk measure. It gives generally unclear results, perhaps in part because its coverage is incomplete, perhaps because of the possible theoretical ambiguity mentioned earlier. Volatility seems to be better at capturing risk. A useful extension would be to use implicit volatility from options prices, which might combine the virtues of both the volatility and political risk variables.

corn, cattle, oats and soybeans. That is, economic activity significantly raises demand for these commodities. The coefficient on volatility is statistically greater than zero for five commodities: copper, platinum, silver, soybeans and wheat. Evidently, at least for these five goods, volatility raises the demand to hold inventories, via the convenience yield. The spread and inventories are usually of the hypothesized negative sign (intuitively, backwardation signals expected future reduction in commodity values while high inventory levels imply that storage costs are high). However, the effects are significant only for a few commodities. The coefficient on the real interest rate is of the hypothesized negative sign in seven of the eleven commodities, but significantly so only for two: cattle and hogs. Overall, the macro variables work best for cattle. They work less well for the metals than for agricultural commodities, which would be surprising except that the same pattern appeared in Frankel (2008).

When the regressions are run in first differences, in Table 2b, the output coefficient is now always of the hypothesized positive sign. But the coefficient is smaller in magnitude, and less often significant. Volatility is still significantly positive in five commodities, the spot-futures spread significantly negative in four, and inventories significantly negative for two. Any effect of the real interest rate has vanished.

Analyzing commodities one at a time manifestly does not generally produce strong evidence. This may not be surprising. For one thing, because we are working with annual data here, each regression has relatively few observations. For another thing, we know that we have not captured idiosyncratic forces such as the weather events that lead to bad harvests in some regions or the political unrest that closes mines in other parts of the world. We hope to learn more when we combine data from different commodities together.

Tables 3a and 3b are probably our most important findings. They pool data from different commodities together into one large panel data set.<sup>34</sup> In the panel setting, with all the data brought to bear, the theory is supported more strongly. The basic equation, with fixed effects for each commodity, is portrayed in the first row. The coefficients on world output and volatility have the expected positive effects; the latter is significantly different from zero at the 1% level, while the former misses significance by a whisker (the significance level is 5.3%). The coefficients on the spread and inventories are significantly different from zero with the hypothesized negative effects; and the coefficient on the real interest rate, though not significant, is of the hypothesized negative sign. Our basic equation also fits the data reasonably; the within-commodity  $R^2=.58$ , though the between-commodity  $R^2$  is a much lower .15 (as expected). The fitted values are graphed against the actual (log real) commodity prices in the top-left graph of Figure 9. (The graph immediately to the right shows the results when the fixed effects are removed from the fitted values.)

Table 3a also reports a variety of extensions and sensitivity tests in the lower rows. The third row *adds* year-specific to commodity-specific fixed effects. The two macroeconomic variables, world output and the real interest rate, necessarily drop out in the presence of these time effects; by definition they do not vary within a cross-section of commodities. But it is reassuring that the three remaining (microeconomic) variables – volatility, the spread, and inventories – retain their significant effects. The next row drops the spot-forward spread from the specification on the grounds that its role may already be played by inventories (see equation (7)). The effects of inventories and the other variables remain essentially unchanged. Next, we add the political risk variable back in. It is statistically insignificant, but in its presence the world

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<sup>34</sup> Unless otherwise noted, in our panel estimation we always include a common trend and commodity-specific intercepts; we simply do not report those coefficients.

output variable becomes more significant than ever. We then try four alternative measures of global economic activity in place of the log of real world GDP: 1) the growth rate of world output, 2) the OECD output gap; 3) Hodrick-Prescott filtered GDP, and 4) log real world GDP with a quadratic trend. None works as well as Gross World Output, but the microeconomic effects are essentially unchanged.

Table 3b repeats the exercise of Table 3a, but using first-differences rather than (log-) levels, with similar results. In particular, the signs for the microeconomic determinants are almost always as hypothesized, as is the effect of economic activity. Most of the coefficients are also significantly different from zero, though the effect of activity on commodity prices is much smaller than in Table 3a. The estimated effects of real interest rates are often positive and never significant.

Table 4 retains the panel estimation technique of Tables 3a and 3b, but reports the outcome of adding the rate of change of the spot commodity price over the *preceding* year to the standard list of determinants. The rationale is to test the theory of destabilizing speculation by looking for evidence of bandwagon expectations, as in equation (9'). The lagged change in the spot price is indeed highly significant statistically, even if time effects are added, data after 2003 are dropped, or auto-correlated residuals are included in the estimation. It is significant regardless whether the spread or political risk variables are included or not, and regardless of the measure of economic activity. Evidently, alongside the regular mechanism of regressive expectations that is built into the model (a form of stabilizing expectations), there is at the same time a mechanism of extrapolative expectations (which is capable of producing self-confirming bubble movements).

Table 5 reports the result of adding a separate coefficient for the American inflation rate, above and beyond the real interest rate (and the other standard commodity price determinants). Thus there are two separate measures of the monetary policy stance. Recall that the hypothesized role of the real interest rate is to pull the current real commodity price  $q$  away from its long run equilibrium  $\bar{q}$ , while the role of the expected inflation rate is to raise the long run equilibrium price  $\bar{q}$  to the extent that commodities are considered useful as a hedge against inflation. In our default specification, and under almost all of the variations, the coefficient on inflation is greater than zero and highly significant. The result suggests that commodities are indeed valued as a hedge against inflation. The positive effect of inflation offers a third purely macroeconomic explanation for commodity price movements (alongside real interest rates, which don't work very well in our results, and growth which does).<sup>35,36</sup>

Tables 6a and 6b report the results for a variety of aggregate commodity price indices that we have created. Prices and each of the relevant determinant variables has been aggregated up using commodity-specific data and (time-invariant) weights from a particular index. We use weights from five popular indices (Dow Jones/AIG; S&P/GCSI; CRB Reuters/Jeffries; Grilli-Yang; and *Economist*), and also create an equally-weighted index. Since these rely on a number of commodities for which we do not have data, our constructed indices are by no means equal to the original indices (such as those portrayed in Figures 1 and 2). Further, the span of data available over time varies by commodity. Accordingly, we create three different indices for each weighting scheme; the narrowest (in that it relies on the fewest commodities) stretches back to 1964, while broader indices are available for shorter spans of time (we create indices that begin

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<sup>35</sup> E.g., Calvo (2008).

<sup>36</sup> Adding either a bandwagon or inflationary effect improves the fit of our equation: the within  $R^2$  rises from .58 to .66 in both cases. Fitted values for both perturbations are graphed against actual prices in the bottom graphs of Figure 9.

in 1973 and 1984). We use the same weights for prices and their fundamental determinants. The benefit from this aggregation is that some of the idiosyncratic influences that are particular to the individual commodities, such as weather, may wash out when we look at aggregate indices. The cost is that we are left with many fewer observations.

In the first column of Table 6a – which reports results in levels – the real GDP output coefficient always has the hypothesized positive sign. However, it is only significant in Table 6b, where the estimation is in terms of first differences. The volatility coefficient is almost always statistically greater than zero in both Tables 6a and 6b. The coefficient on the spot-futures spread is almost always negative, but not usually significantly different from zero. The inventory coefficient too is almost always negative, and sometimes significant. The real interest rate is never significant, though the sign is generally negative (and always negative in Table 6a). The lack of statistical significance probably arises because now that we are dealing with short time series of aggregate indices, so that the number of observations is smaller than in the panel analysis; this is especially true in the cases where we start the sample later.

Although we have already reported results of regressions run in both levels and first differences, a complete analysis requires that we examine the stationarity or nonstationarity of the series more formally. Tables in the second appendix tabulate Phillips-Perron tests for unit roots in our individual variables; the aggregate series are handled in Appendix Table 1a, while the commodity-specific series are done in Appendix Table 1b. Appendix Table 1c is the analogue that tests for common panel unit roots. The tests often fail to reject unit roots (though not for the spread and volatility). One school of thought would doubt on a priori grounds that variables such as the real interest rate could truly follow a random walk. The other school of thought says that one must go wherever the data instruct. Here we pursue the implication of unit

roots to be safe, as a robustness check if nothing else. However, we are reluctant to over-interpret our results, especially given the short number of time-series observations.<sup>37</sup>

Appendix Tables 2a – 2c report related tests of cointegration. We generally find cointegration in commodity-specific models, but have weaker results in our panel cointegration result. It is not clear to us whether this is the result of low power, the absence of fixed effects, or some other mis-specification. Still, appendix Table 3 reports results from commodity-specific vector error correction (VECM) models. As in some of the previous tests, the three variables that are most consistently significant and of the hypothesized sign are the spread, the volatility, and inventories. We view this as reassuring corroboration of the panel estimation we have already documented.

## **5. Summary and Conclusion**

This paper has presented a model that can accommodate each of the prominent explanations that were given for the run-up in prices of most agricultural and mineral commodities that culminated in the 2008 spike: global economic activity, easy monetary policy, and destabilizing speculation. Our model includes both macroeconomic and microeconomic determinants of real commodity prices, both theoretically and empirically.

The theoretical model is built around the “arbitrage” decision faced by any firm holding inventories. This is the tradeoff between the carrying cost of the inventory on the one hand (the interest rate plus the cost of storage) versus the convenience yield and forward-spot spread (or, if unhedged, the expected capital gains adjusted for the risk premium), on the other hand. A second equation completes the picture; the real commodity price is expected to regress gradually

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<sup>37</sup> Studies of the time series properties of real commodity prices can find a negative trend, positive trend, random walk, or mean reversion, depending on the sample period available when the authors do their study. Examples include Cuddington and Urzua (1989) and Reinhart and Wickham (1994).



in the future back to its long run equilibrium (at least absent bandwagon expectations). The reduced form equation then gives the real commodity price as a function of the real interest rate, storage costs, convenience yield, and risk premium. The level of inventories is a ready stand-in for storage costs. The empirical significance of the inventory variable suggests that the data and relationship are meaningful, notwithstanding fears that the available measures of inventories were incomplete.<sup>38</sup> Global growth is an important determinant of convenience yield. Measures of political risk and price uncertainty are other potentially important determinants of both convenience yield and the risk premium.

Our strongest results come when we bring together as much data as possible, in the panel estimates of Tables 3, 4 and 5. Our annual empirical results show support for the influence of economic activity, inventories, uncertainty, the spread and recent spot price changes. The significance of the inventories variable supports the legitimacy of arguments by others who have used observed inventory levels to reason about the roles of speculation or interest rates. Unfortunately, there was little support in these new annual results for the hypothesis that easy monetary policy and low real interest rates are an important source of upward pressure on real commodity prices, beyond any effect they might have via real economic activity and inflation (This result differs from more positive results of previous papers.) We also find evidence that commodity prices are driven in part by bandwagon expectations and by inflation *per se*.

A number of possible extensions remain for future research. These include: 1) estimation at monthly or quarterly frequency (the big problem here is likely to be data availability, especially for any reasonably long span of time) ; 2) testing for nonlinearity in the effects of growth, uncertainty and (especially) inventories; 3) using implicit volatility inferred from

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<sup>38</sup> We are implicitly considering inventories relative to full capacity, but explicit adjustment would improve the measurement, if the appropriate data on storage capacity could be found.

commodity options prices as the measure of uncertainty; 4) using survey data to measure commodity price expectations explicitly; and 5) simultaneous estimation of the three equations: expectations formation (regressive versus bandwagon), the inventory arbitrage condition, and the equation for determination of the real commodity price. The future agenda remains large.

What caused the run-up in commodities prices in the 2000s? One theory is that they were caused by recent rapid global growth – as in the 1970s – aided now by China and India. Presumably, then the abrupt decline in the latter part of 2008, and even the partial recovery in the spring of 2009, could be explained by the rapidly evolving prospects for the real economy. But this story is still not able to explain the acceleration of commodity prices between the summer of 2007 and the peak in the fall of 2008, a time when growth prospects were already being downgraded in response to the US sub-prime mortgage crisis. Of the two candidate theories to explain that interval – low real interest rates and a speculative bubble – there is more support for the latter in this paper, in the form of bandwagon expectations. But a more definitive judgment on both may have to await higher-frequency data.

**Table 1: Commodity by Commodity Bivariate Estimates, Levels**

	<b>Real World GDP +</b>	<b>Volatility +</b>	<b>Spot-Future Spread -</b>	<b>Inventories -</b>	<b>Real Interest Rate -</b>	<b>Risk -</b>
<b>Corn</b>	-1.64** (.59)	2.08* (.96)	-.005 (.003)	-.21 (.12)	-.03 (.02)	-.14** (.05)
<b>Copper</b>	-1.36 (.85)	2.74** (.58)	-.008* (.003)	-.28** (.05)	-.04 (.02)	-.16 (.12)
<b>Cotton</b>	-1.35* (.62)	1.11** (.39)	-.002 (.002)	-.25 (.13)	.01 (.01)	-.14** (.05)
<b>Cattle</b>	-1.77 (1.27)	.10 (.68)	-.007** (.002)	.11 (.41)	-.03 (.02)	1.77** (.50)
<b>Hogs</b>	-1.66 (1.90)	1.72* (.67)	-.004** (.001)	.23 (.48)	-.05** (.01)	.08 (.06)
<b>Oats</b>	1.51** (.56)	4.17* (1.74)	-.007* (.003)	-.20 (.11)	-.03 (.02)	-.03 (.11)
<b>Oil</b>	-1.36 (6.18)	.49 (1.26)	-.004 (.003)	-3.39 (4.03)	-.01 (.06)	.16 (.08)
<b>Platinum</b>	3.79 (3.09)	3.24** (.53)	.000 (.005)	-.17** (.03)	.01 (.02)	.10 (.06)
<b>Silver</b>	6.69** (2.26)	4.25** (.71)	.003 (.008)	-.66** (.22)	.03 (.03)	-.46 (.42)
<b>Soybeans</b>	2.48** (.59)	3.33** (.49)	-.007 (.004)	-.07 (.10)	-.03 (.02)	-.10** (.03)
<b>Wheat</b>	3.57 (3.57)	2.48** (.84)	-.002 (.006)	-1.03** (.22)	-.01 (.04)	.63 (.43)

Annual data. Each cell is a slope coefficient from a bivariate regression of the real price on the relevant regressor, allowing for an intercept and trend. \*\* (\*)  $\equiv$  significantly different from zero at .01 (.05) level. Robust standard errors in parentheses. Regressand: log real commodity price.

**Table 2a: Multivariate Regressions, Commodity by Commodity Estimates, Levels**

	<b>Real World GDP +</b>	<b>Volatility +</b>	<b>Spot-Future Spread -</b>	<b>Inventories -</b>	<b>Real Interest Rate -</b>
<b>Corn</b>	1.53* (.69)	1.52 (.89)	-.003 (.003)	-.18 (.17)	-.01 (.02)
<b>Copper</b>	.03 (.68)	1.92** (.54)	-.005 (.003)	-.21** (.06)	-.03 (.01)
<b>Cotton</b>	.66 (.85)	1.07 (.57)	-.002 (.002)	-.12 (.14)	.01 (.01)
<b>Cattle</b>	7.37** (1.03)	-.65 (.34)	-.007 (.002)	2.37** (.48)	-.06** (.01)
<b>Hogs</b>	-.57 (1.64)	.64 (.71)	-.004* (.002)	.18 (.31)	-.03** (.01)
<b>Oats</b>	2.66** (.71)	3.28 (1.69)	-.006** (.002)	-.59** (.11)	-.02 (.01)
<b>Oil</b>	.05 (8.60)	.57 (1.69)	-.003 (.003)	-2.52 (5.02)	-.01 (.07)
<b>Platinum</b>	1.22 (2.17)	1.78* (.87)	.002 (.002)	-.21** (.03)	.08** (.01)
<b>Silver</b>	2.69 (2.13)	3.32** (.73)	.003 (.003)	-.37* (.18)	.01 (.03)
<b>Soybeans</b>	1.94** (.70)	2.68** (.55)	-.001 (.002)	-.05 (.07)	-.01 (.01)
<b>Wheat</b>	-5.98* (2.79)	1.90** (.47)	.008* (.003)	-1.42** (.27)	.03 (.02)

Annual data. OLS, commodity by commodity (so each row represents a different regression). \*\* (\*) means significantly different from zero at .01 (.05) level. Robust standard errors in parentheses. Intercept and linear time trend included, not recorded. Regressand: log real commodity price.

**Table 2b: Commodity by Commodity Multivariate Results, First-Differences**

	<b>Real World GDP +</b>	<b>Volatility +</b>	<b>Spot-Future Spread -</b>	<b>Inventories -</b>	<b>Real Interest Rate -</b>
<b>Corn</b>	.02 (.02)	1.01 (.53)	-.001 (.001)	-.21 (.12)	-.01 (.02)
<b>Copper</b>	.07** (.02)	.44 (.27)	-.002 (.001)	-.08 (.07)	.03 (.02)
<b>Cotton</b>	.01 (.02)	1.05** (.37)	-.001 (.001)	-.02 (.13)	.02 (.03)
<b>Cattle</b>	.01 (.02)	-.46 (.50)	-.004** (.001)	-1.26 (.96)	-.00 (.01)
<b>Hogs</b>	.02 (.03)	-.76 (.85)	-.003** (.001)	-.56 (.50)	-.02 (.02)
<b>Oats</b>	.03 (.02)	1.76* (.71)	-.005** (.001)	-.65** (.12)	-.02 (.02)
<b>Oil</b>	.10 (.06)	-.34 (.49)	-.003** (.001)	.02 (1.24)	-.04 (.04)
<b>Platinum</b>	.03 (.03)	1.28** (.44)	.000 (.001)	-.02 (.07)	.02 (.03)
<b>Silver</b>	.01 (.04)	1.98** (.47)	.003 (.003)	-.03 (.10)	.01 (.04)
<b>Soybeans</b>	.05** (.02)	1.68** (.37)	-.001 (.001)	.01 (.08)	-.02 (.02)
<b>Wheat</b>	.03 (.04)	.90 (.53)	.004 (.002)	-.89** (.23)	-.02 (.04)

Annual data. OLS, commodity by commodity (so each row represents a different regression).

\*\* (\*) means significantly different from zero at .01 (.05) level. Robust standard errors in parentheses.

Intercept and linear time trend included, not reported. Regressand: first-difference in log real commodity price.

**Table 3a: Panel Data Results, Levels**

	<b>Real World GDP</b> +	<b>Volatility</b> +	<b>Spot-Future Spread</b> -	<b>Inventories</b> -	<b>Real Interest Rate</b> -	<b>Risk</b> -
<b>Basic</b>	.60 (.27)	2.29** (.40)	-.003* (.001)	-.15** (.02)	-.01 (.01)	
<b>Add Time Fixed Effects</b>	n/a	1.61** (.29)	-.002* (.001)	-.13** (.01)	n/a	
<b>Drop Spread</b>	.58 (.30)	2.36** (.38)	n/a	-.15** (.02)	-.01 (.01)	
<b>Add Risk</b>	1.00** (.23)	1.67** (.57)	-.003* (.001)	-.15** (.03)	.00 (.01)	-.05 (.04)
<b>Growth (not log) of World GDP</b>	-.01 (.01)	2.36** (.40)	-.003 (.001)	-.15** (.02)	-.00 (.01)	
<b>OECD Output Gap</b>	.01 (.01)	2.34** (.44)	-.002* (.001)	-.15** (.02)	-.01 (.01)	
<b>HP-Filtered GDP</b>	2.35 (1.47)	2.32** (.43)	-.003* (.001)	-.14** (.02)	-.01 (.01)	
<b>Add Quadratic Trend</b>	.48 (.40)	2.30** (.40)	-.003* (.001)	-.15** (.02)	-.01 (.01)	

**Table 3b: Panel Data Results, First-Differences**

	<b>Real World GDP</b> +	<b>Volatility</b> +	<b>Spot-Future Spread</b> -	<b>Inventories</b> -	<b>Real Interest Rate</b> -	<b>Risk</b> -
<b>Basic</b>	.03** (.01)	.75** (.24)	-.002** (.001)	-.10* (.05)	.00 (.01)	
<b>Add Time Fixed Effects</b>	n/a	.53** (.18)	-.002** (.001)	-.07 (.04)	n/a	
<b>Drop Spread</b>	.04** (.01)		-.0020** (.0005)	-.10 (.05)	-.00 (.01)	
<b>Add Risk</b>	.03** (.01)	.65* (.28)	-.0018** (.0005)	-.15* (.07)	.01 (.01)	-.03 (.02)
<b>OECD Output Gap</b>	.03** (.01)	.77* (.25)	-.0018** (.0005)	-.12* (.04)	.01 (.01)	
<b>HP-Filtered GDP</b>	4.91** (.97)	.78* (.23)	-.002** (.001)	-.12* (.04)	.01 (.01)	
<b>Add Quadratic Trend</b>	.03** (.01)	.75** (.24)	-.002** (.001)	-.10* (.05)	.00 (.01)	

Regressand: log real commodity price (3a), or its first-difference (3b). Annual data.  
 \*\* (\*)  $\equiv$  significantly different from zero at .01 (.05) level. Robust standard errors in  
 parentheses. Commodity-specific fixed intercepts and trend included, not reported.

**Table 4: Testing for Bandwagon Effects**

	<b>Real World GDP +</b>	<b>Volatility +</b>	<b>Spot- Future Spread -</b>	<b>Inventories -</b>	<b>Real Interest Rate -</b>	<b>Risk -</b>	<b>Lagged Nominal Change</b>
<b>Basic</b>	.50 (.27)	1.84** (.40)	-.004** (.001)	-.13** (.02)	.00 (.01)		.0061** (.0005)
<b>Add Time Fixed Effects</b>	n/a	1.37** (.28)	-.004** (.001)	-.12** (.01)	n/a		.0050** (.0008)
<b>Drop Spread</b>	.48 (.32)	2.01** (.37)		-.14** (.02)	-.00 (.01)		.0053** (.0005)
<b>Add Risk</b>	.93** (.24)	1.25 (.58)	-.004** (.001)	-.13** (.03)	.01 (.01)	-.03 (.04)	.0050** (.0005)
<b>Growth (not log) of World GDP</b>	-.01 (.01)	1.90** (.40)	-.005** (.001)	-.13** (.02)	.01 (.01)		.0061** (.0005)
<b>OECD Output Gap</b>	-.00 (.01)	1.90** (.43)	-.004** (.001)	-.13** (.02)	.01 (.01)		.0063** (.0005)
<b>HP-Filtered GDP</b>	-.71 (1.58)	1.92** (.42)	-.004** (.001)	-.13** (.02)	.01 (.01)		.0062** (.0005)
<b>Add Quadratic Trend</b>	.26 (.37)	1.85** (.41)	-.004** (.001)	-.13** (.02)	.01 (.01)		.0062** (.0005)
<b>Drop post-2003 data</b>	1.21** (.28)	1.26 (.58)	-.004** (.001)	-.11** (.04)	.01 (.01)		.0049** (.0005)
<b>With AR(1) Residuals</b>	2.08* (.81)	.89** (.13)	-.0033** (.00004)	-.10** (.03)	.00 (.01)		.0031** (.0004)

Annual data. \*\* (\*)  $\equiv$  significantly different from zero at .01 (.05) level. Robust standard errors in parentheses. Commodity-specific fixed intercepts and trend included, not reported. Regressand: log real commodity price. Far right-hand column is coefficient for lagged percentage change in nominal spot commodity price.

**Table 5: Adding Inflation to the Specification**

	<b>Real World GDP +</b>	<b>Volatility +</b>	<b>Spot-Future Spread -</b>	<b>Inventories -</b>	<b>Risk -</b>	<b>Real Interest Rate</b>	<b>Inflation</b>
<b>Basic</b>	-2.11** (.61)	2.12** (.27)	-.0032** (.0007)	-.14** (.02)		.019 (.012)	.082** (.015)
<b>Drop Spread</b>	-2.04** (.63)	2.21** (.26)		-.15** (.02)		.015 (.012)	.079** (.015)
<b>Add Risk</b>	-1.25* (.44)	1.57** (.44)	-.0031** (.0006)	-.14** (.02)	-.02 (.04)	.020 (.014)	.067** (.015)
<b>Growth (not log) of World GDP</b>	.02 (.01)	2.01** (.32)	-.0027** (.0007)	-.15** (.02)		.006 (.011)	.058** (.010)
<b>OECD Output Gap</b>	-.00 (.01)	2.09** (.28)	-.0030** (.0007)	-.15** (.02)		.014 (.012)	.083** (.014)
<b>HP-Filtered GDP</b>	.19 (1.64)	2.03** (.33)	-.0031** (.0008)	-.15** (.02)		.005 (.013)	.051** (.009)
<b>Add Quadratic Trend</b>	-2.47** (.76)	2.14** (.27)	-.0032** (.0006)	-.14** (.02)		.017 (.011)	.085** (.015)

Annual data: robust standard errors in parentheses; \*\* (\*) means significantly different from zero at .01 (.05) significance level. Regressand: log real commodity price. Commodity-specific fixed intercepts and trend included, not recorded.



**Table 6a: Commodity Price Index Results (Levels)**

	Period After	Real World GDP +	Volatility +	Spot- Future Spread -	Inventories -	Real Interest Rate -
<b>Dow-Jones/AIG</b>	<b>1984</b>	3.52 (2.24)	1.33** (.16)	-.003 (.002)	-.21 (.19)	-.01 (.02)
<b>Dow-Jones/AIG</b>	<b>1973</b>	2.11 (1.13)	1.32** (.11)	.000 (.002)	-.30* (.13)	-.01 (.01)
<b>Dow-Jones/AIG</b>	<b>1964</b>	.44 (.77)	1.28** (.15)	-.003 (.002)	-.11 (.13)	-.01 (.01)
<b>S&amp;P GCSI</b>	<b>1984</b>	4.83 (2.78)	.17 (.35)	-.004** (.001)	1.01** (.31)	-.01 (.04)
<b>S&amp;P GCSI</b>	<b>1973</b>	2.18 (1.14)	1.29** (.10)	-.000 (.002)	-.28* (.13)	-.01 (.01)
<b>S&amp;P GCSI</b>	<b>1964</b>	.42 (.75)	1.31** (.15)	-.003 (.002)	-.17 (.13)	-.01 (.01)
<b>CRB Reuters/Jefferies</b>	<b>1984</b>	3.64 (2.58)	.99** (.23)	-.003 (.002)	.09 (.25)	-.01 (.03)
<b>CRB Reuters/Jefferies</b>	<b>1973</b>	2.24 (1.31)	1.27** (.10)	-.000 (.001)	-.25 (.13)	-.01 (.01)
<b>CRB Reuters/Jefferies</b>	<b>1964</b>	.47 (.71)	1.32** (.15)	-.003 (.002)	-.16 (.13)	-.01 (.01)
<b>Grilli-Yang</b>	<b>1984</b>	3.83 (2.64)	1.42** (.14)	-.002 (.002)	-.25 (.14)	-.01 (.02)
<b>Grilli-Yang</b>	<b>1973</b>	2.61 (1.76)	1.18** (.13)	-.001 (.002)	-.17 (.16)	-.01 (.01)
<b>Grilli-Yang</b>	<b>1964</b>	.32 (.67)	1.27** (.17)	-.003 (.002)	-.18 (.13)	-.01 (.01)
<b>Economist</b>	<b>1984</b>	3.76 (2.55)	1.39** (.11)	-.002 (.002)	-.22 (.12)	-.01 (.02)
<b>Economist</b>	<b>1964</b>	.37 (.72)	1.29** (.16)	-.003 (.002)	-.14 (.12)	-.01 (.01)
<b>Equal</b>	<b>1984</b>	3.26 (1.76)	1.64** (.16)	-.003 (.002)	-.50** (.16)	-.01 (.02)
<b>Equal</b>	<b>1973</b>	2.09 (1.22)	1.36** (.15)	-.000 (.002)	-.36* (.15)	-.01 (.01)
<b>Equal</b>	<b>1964</b>	.43 (.61)	1.40** (.17)	-.003 (.002)	-.26 (.13)	-.01 (.01)

Annual data. \*\* (\*)  $\equiv$  significantly different from zero at .01 (.05) level.

Robust standard errors in parentheses. Intercept and trend included, not reported.

Price indices and micro-determinants are weighted averages (according to different schemes).

Regressand: constructed log real commodity price index.

**Table 6b: Commodity Price Index Results (First-Differences)**

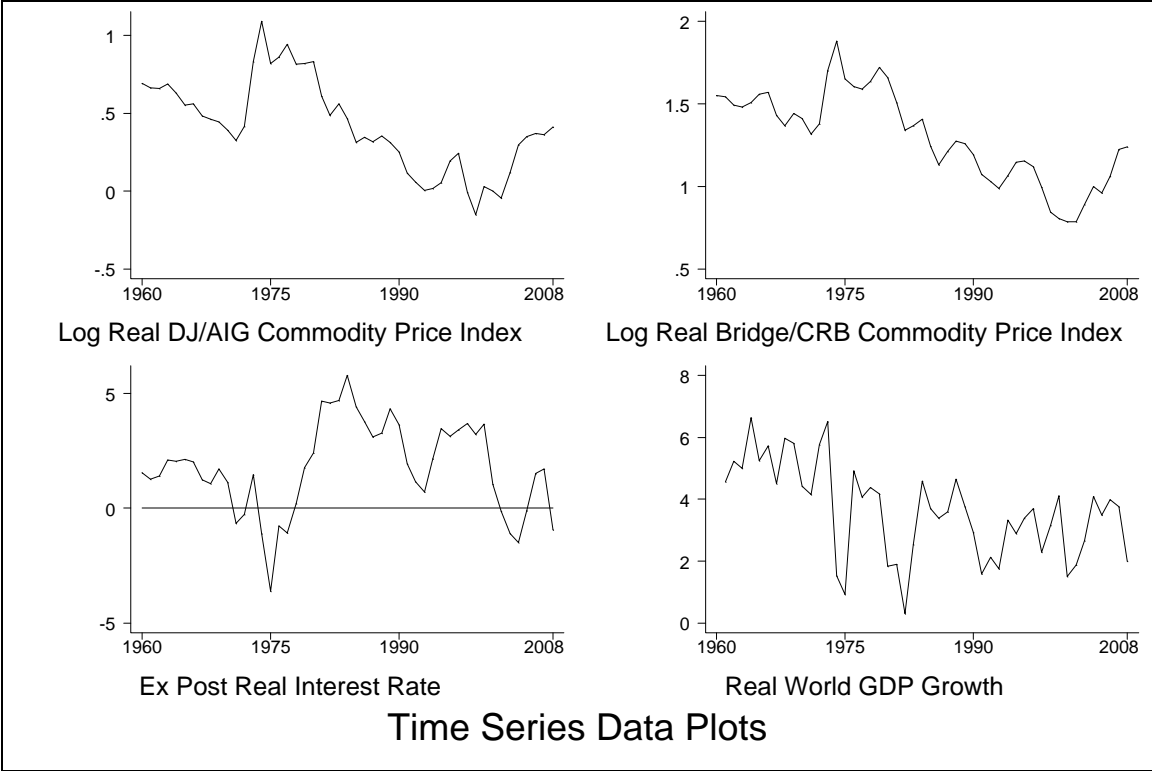
	Period After	Real World GDP +	Volatility +	Spot- Future Spread -	Inventories -	Real Interest Rate -
<b>Dow-Jones/AIG</b>	<b>1984</b>	.07** (.02)	.22 (.48)	-.002 (.001)	-.35* (.14)	-.02 (.02)
<b>Dow-Jones/AIG</b>	<b>1973</b>	.03* (.01)	1.55** (.39)	.000 (.002)	-.29* (.12)	-.00 (.02)
<b>Dow-Jones/AIG</b>	<b>1964</b>	.04** (.01)	1.98** (.49)	-.002 (.002)	-.09 (.11)	.00 (.01)
<b>S&amp;P GCSI</b>	<b>1984</b>	.10* (.04)	-.24 (.44)	-.002* (.001)	-.66 (.66)	-.04 (.03)
<b>S&amp;P GCSI</b>	<b>1973</b>	.03* (.02)	1.20* (.44)	.000 (.002)	-.29* (.14)	-.00 (.02)
<b>S&amp;P GCSI</b>	<b>1964</b>	.04* (.02)	1.81** (.50)	-.002 (.002)	-.13 (.11)	.00 (.01)
<b>CRB Reuters/Jefferies</b>	<b>1984</b>	.08** (.03)	-.21 (.43)	-.002 (.001)	-.43* (.19)	-.03 (.02)
<b>CRB Reuters/Jefferies</b>	<b>1973</b>	.03 (.02)	1.35** (.42)	.000 (.002)	-.25 (.13)	.00 (.02)
<b>CRB Reuters/Jefferies</b>	<b>1964</b>	.03** (.01)	1.87** (.45)	-.002 (.002)	-.12 (.10)	.01 (.01)
<b>Grilli-Yang</b>	<b>1984</b>	.03* (.02)	1.50* (.61)	-.001 (.002)	-.22 (.13)	.02 (.02)
<b>Grilli-Yang</b>	<b>1973</b>	.03 (.02)	1.60** (.42)	-.001 (.002)	-.17 (.14)	.02 (.02)
<b>Grilli-Yang</b>	<b>1964</b>	.03 (.02)	1.25** (.39)	-.002 (.002)	-.12 (.12)	.02 (.01)
<b>Economist</b>	<b>1984</b>	.03* (.02)	2.13** (.66)	-.001 (.001)	-.20* (.10)	.02 (.02)
<b>Economist</b>	<b>1964</b>	.04** (.01)	1.79** (.41)	-.002 (.002)	-.10 (.10)	.01 (.01)
<b>Equal</b>	<b>1984</b>	.06* (.02)	1.59** (.50)	-.003 (.002)	-.35** (.09)	.00 (.02)
<b>Equal</b>	<b>1973</b>	.03 (.02)	1.84** (.48)	.000 (.002)	-.35* (.13)	.00 (.02)
<b>Equal</b>	<b>1964</b>	.03* (.01)	1.93** (.46)	-.002 (.002)	-.22 (.11)	.00 (.01)

Annual data. \*\* (\*) ≡ significantly different from zero at .01 (.05) level.

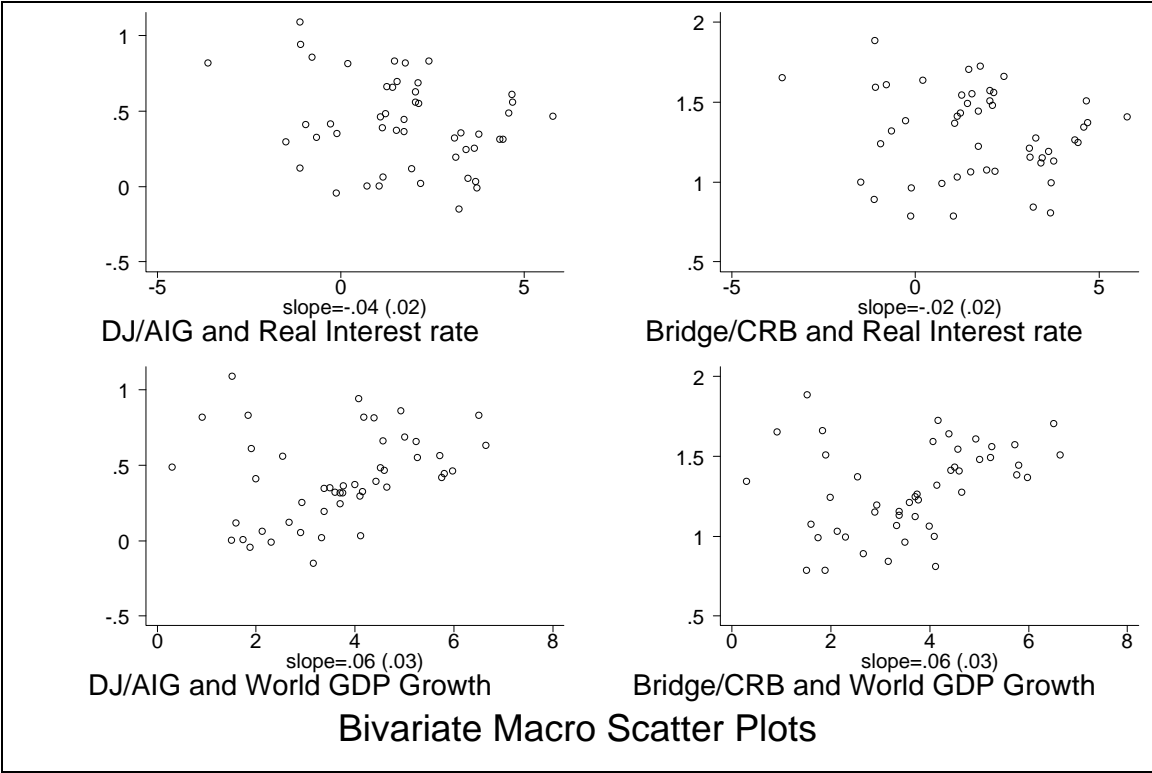
Robust standard errors in parentheses. Intercept and trend included, not reported.

Price indices and micro-determinants are weighted averages (according to different schemes).

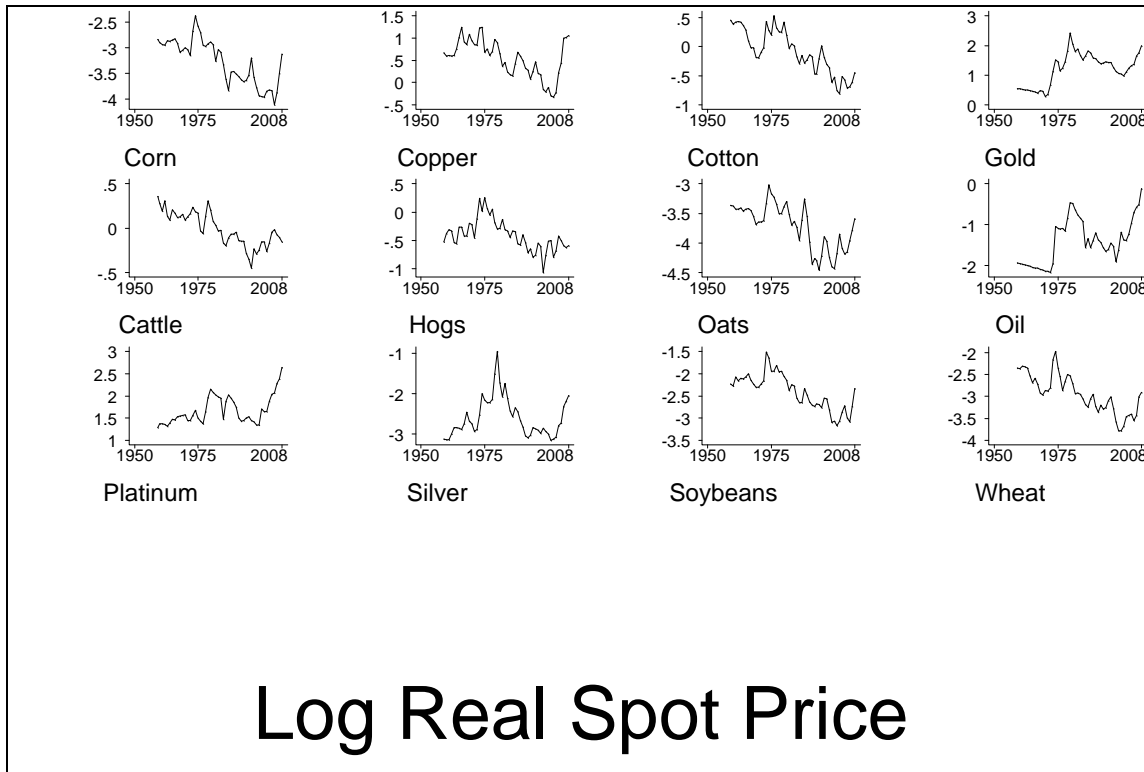
Regressand: constructed first-difference log real commodity price index.



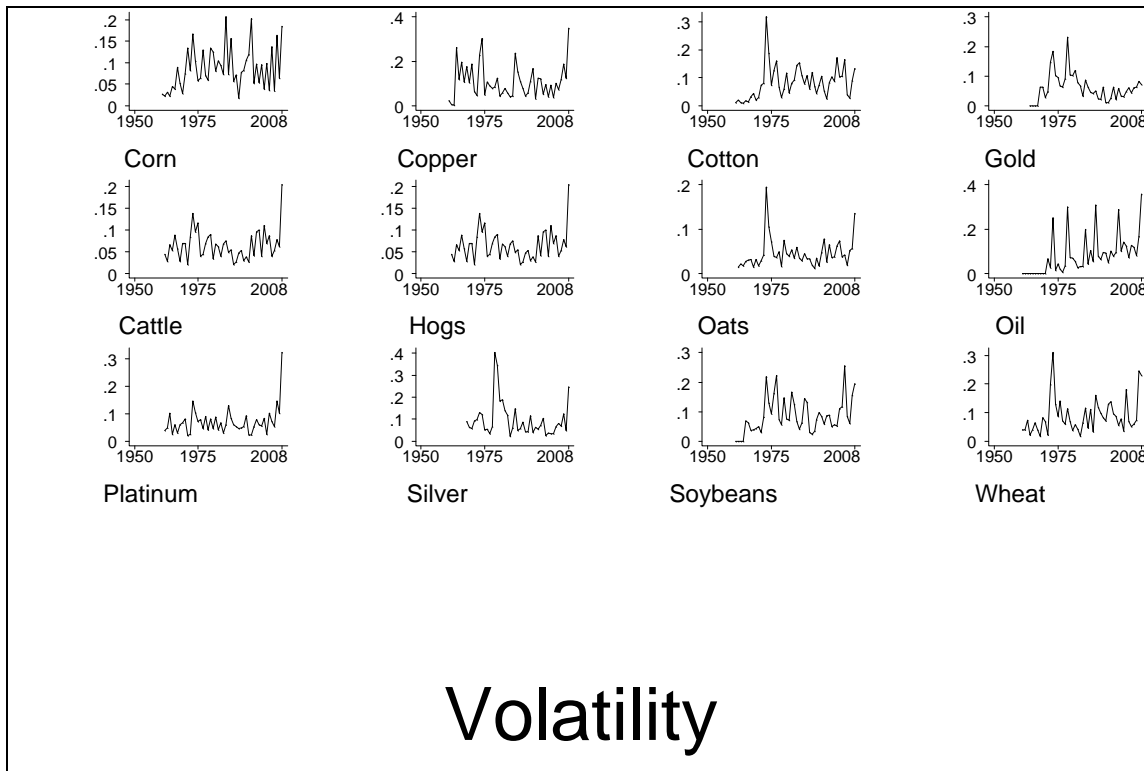
**Figure 1**



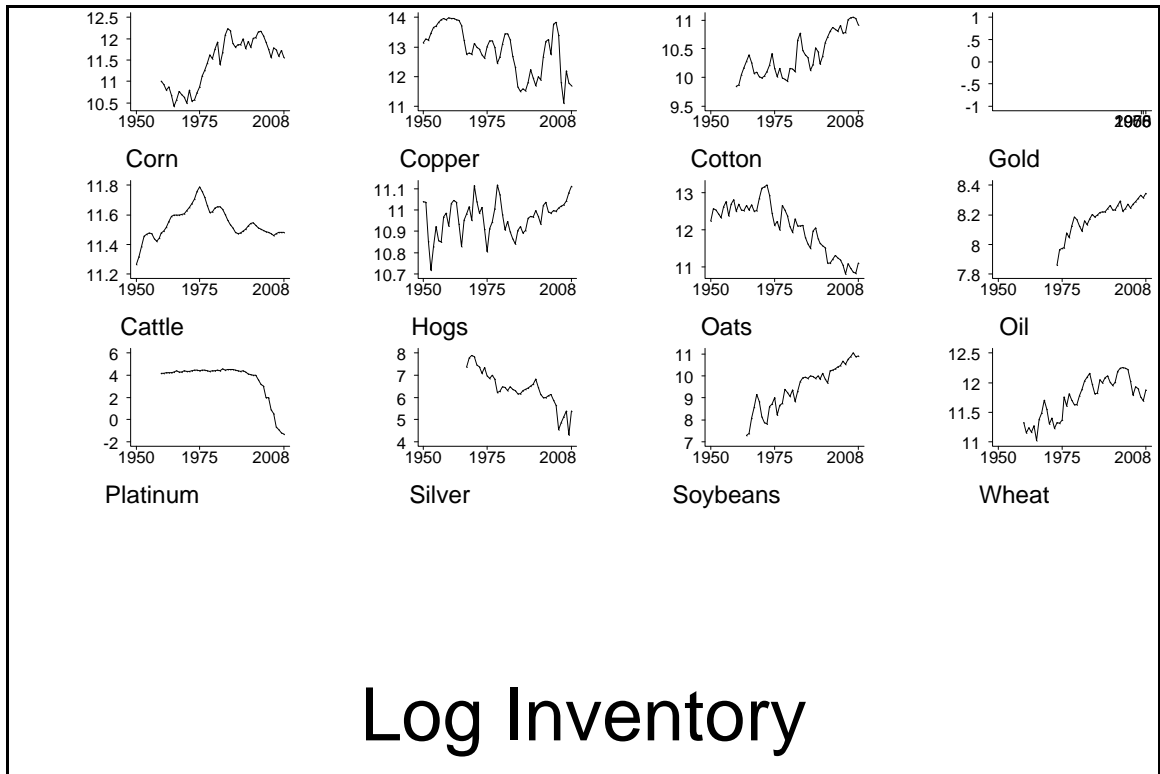
**Figure 2**



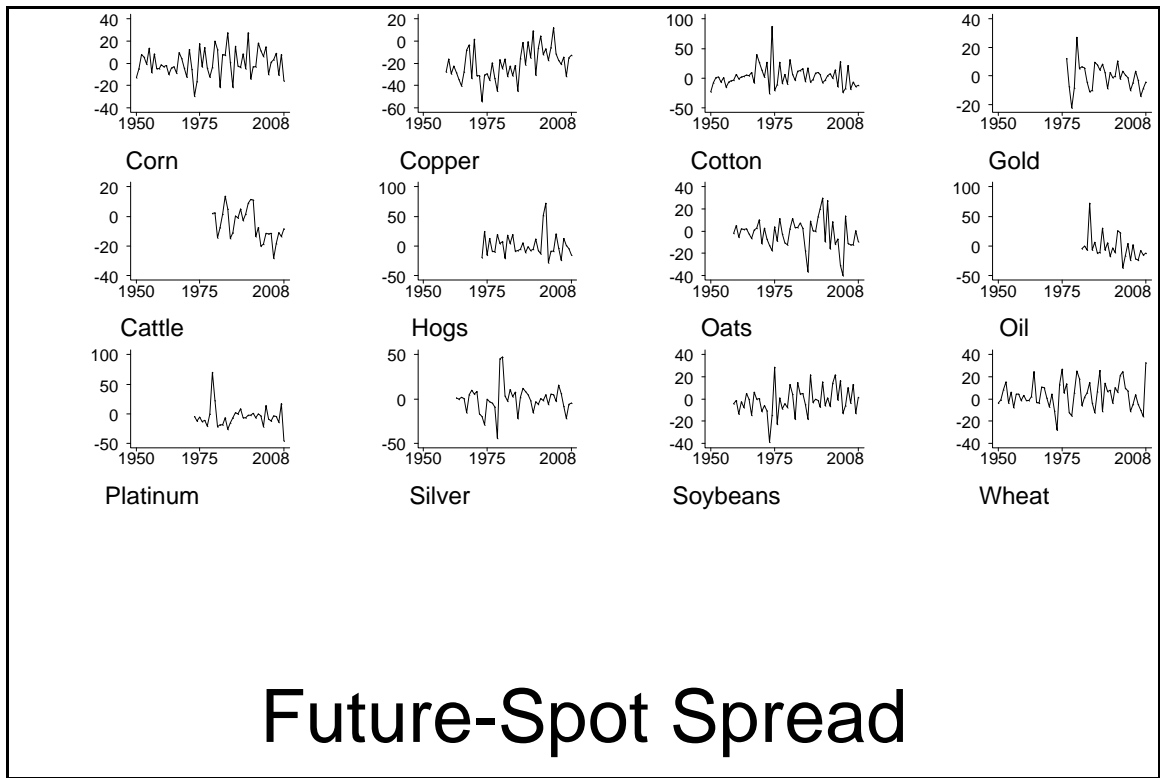
**Figure 3**



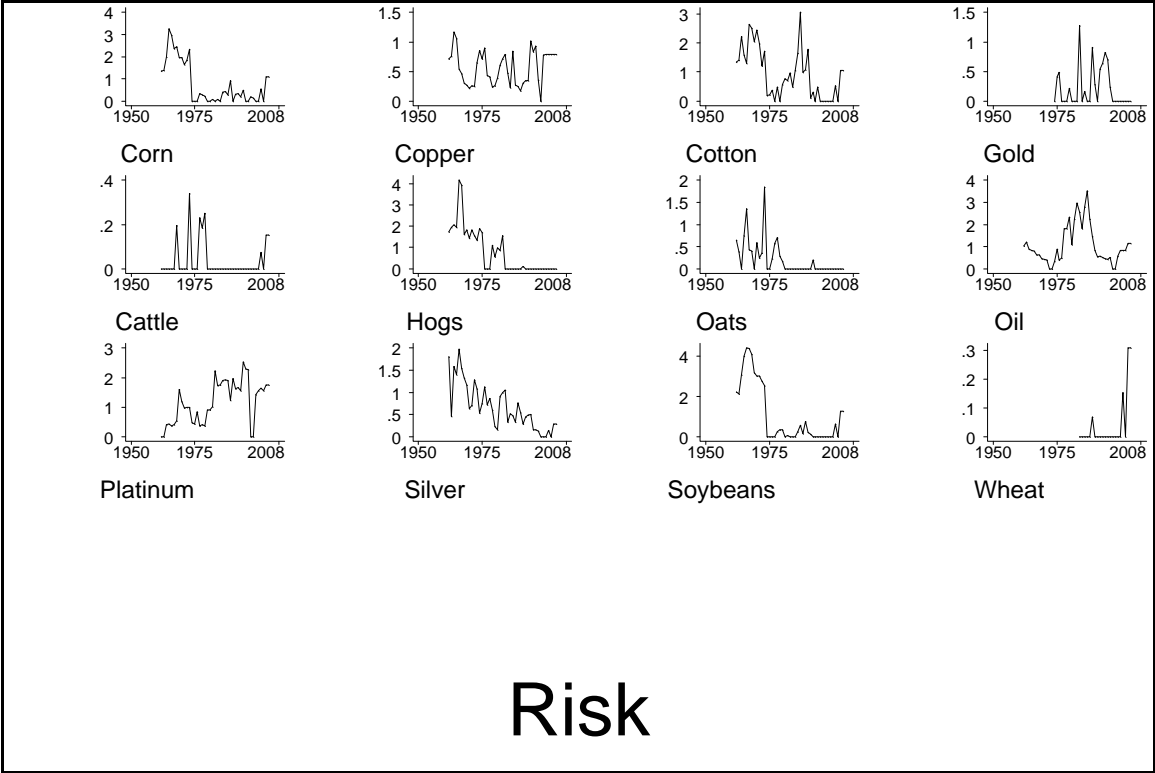
**Figure 4**



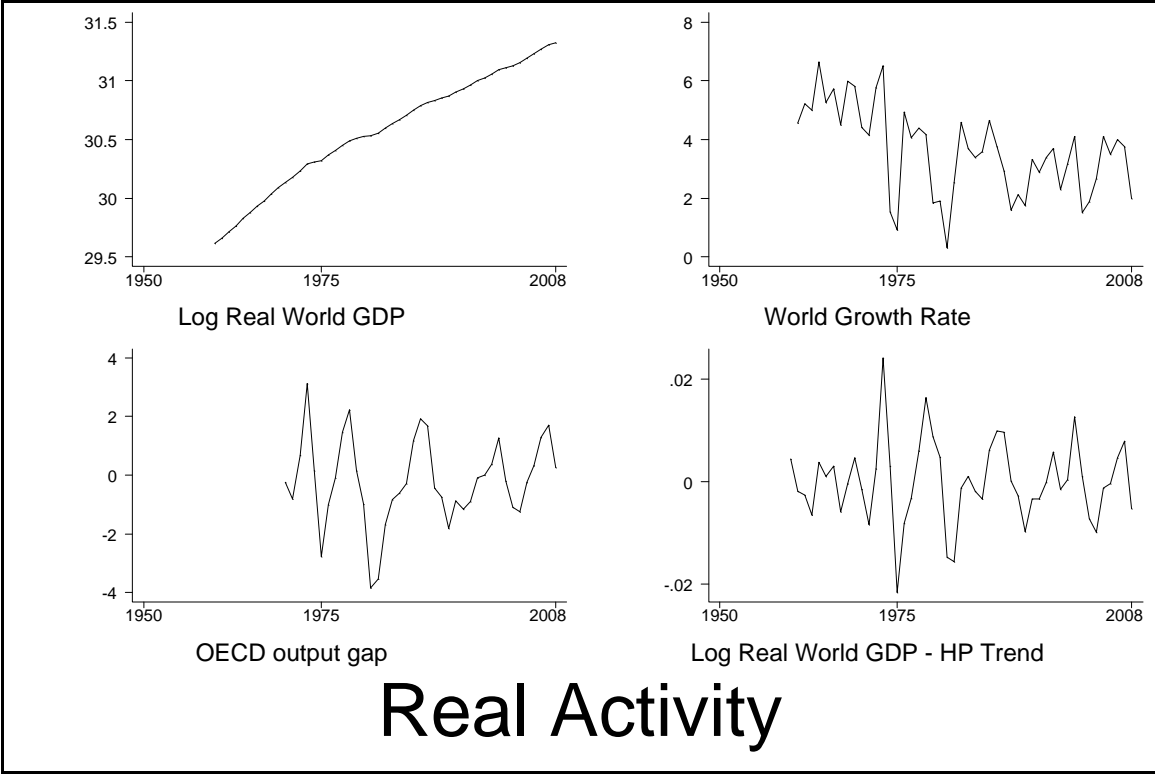
**Figure 5**



**Figure 6**



**Figure 7**



**Figure 8**

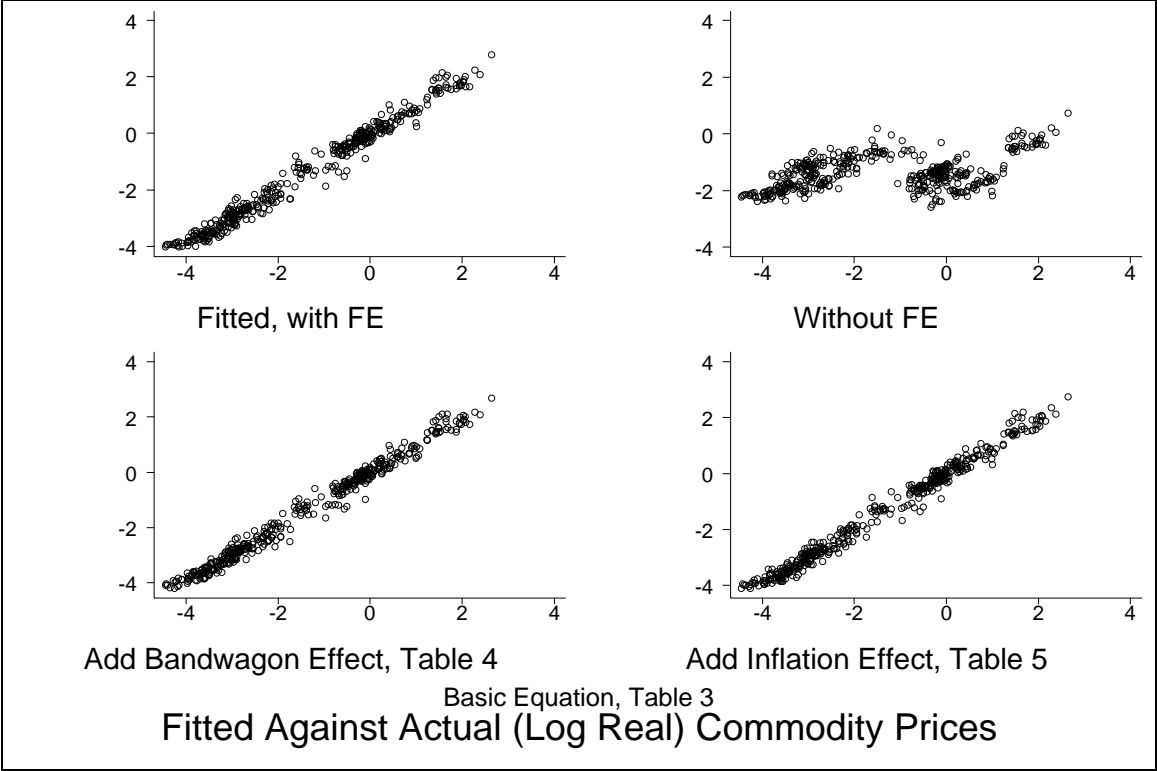


Figure 9

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## **Appendix 1: Predictive Bias in Commodity Futures Markets**

### **Introduction**

This appendix briefly reviews the literature on whether forward and futures prices are unbiased forecasts of future spot prices for commodities, and – where there is systematic bias – what the source might be.

Commodity futures can deliver both storage facilitation and forward pricing role in their price discovery function.<sup>39</sup> Accordingly there are two main theories in commodity futures price determination:

1. The theory of storage or costs-of-carry models (Working, 1949; Brennan, 1958), which explain the difference in the contemporaneous spot price and futures price of commodities by the net costs of carrying stock. These are composed of: 1) interest foregone (had they been sold earlier); 2) warehousing costs; and 3) the convenience yield.
2. The view that the futures price has two components (Breedon, 1980; Hazuka, 1984): the expected risk premium (Keynes' "normal backwardation theory"), and the forecast of future spot price. Under this theory, the futures price is a biased estimate of future spot price because of the risk premium -- insurance being sold by the speculators to the hedgers.

### **Is the Futures Price a Biased Predictor of the Future Spot Price?**

Some studies address the question of unbiasedness of futures price (in forecasting spot prices) by examining the cointegration between futures and spot prices; this allows one to deal with problems of non-stationary nature of commodities price (e.g., Covey and Bessler, 1995; Brenner and Konner, 1995; Fortenberry and Zapata, 1998; and Yang, 2001). Moosa and Al-Loughani (1999) and Chernenko, et al, (2004) find bias. Similarly, Morana (2001) finds that forward rates for oil actually point the wrong direction more often than not. Chinn, LeBlancy and Caibion (2005), however, do not find bias in energy futures, while Green and Mork (1991) have mixed results for oil.

Many studies are motivated by the presumed existence of a risk premium in the futures price. The evidence is mixed. For example, Bessembinder (1992) found evidence of non-trivial risk premia for live cattle, soy beans, and cotton, but much smaller risk premia in non-agricultural assets such as T-bills. Gorton and Rouwenhorst (2006) and Gorton, Hayashi and Rouwenhorst (2007) find systematic components to commodity returns. On the other hand, Fama and French (1987) studied 21 commodities and found only weak evidence of time-varying risk premia. A study by Kolb (1992) did not find evidence of risk premia for most of 29 commodities examined. Many of these studies, however, examined the existence of risk premium either by exploring the extra returns earned by the speculators or defining as expected premium the bias of futures price as a forecast of future spot price. These studies tend to neglect the question of whether the bias in the futures price comes from systematic expectation errors or from a time-varying risk premium.

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<sup>39</sup> See Yang et al (2001) for review of the literature.

## Is the Bias a Risk Premium or Expectation Errors?

Choe (1990) attempted to bring an independent expectations measure to bear on the question whether the predictive bias in commodity futures is due to a risk premium or to a failure of the rational expectations methodology, analogous to the approach taken by Frankel and Froot (1989) for the foreign exchange market. To explore commodities (including copper, sugar, coffee, cocoa, maize, cotton, wheat, and soybeans), Choe obtained the data on futures prices and then approximated expectations of the future spot price using the forecast conducted by the World Bank International Commodity Market Division (CM). He discovered that:

- Using futures prices for short-term price forecasting is more bias-prone than relying on specialists' forecasts.
- In contrast to the results found by Frankel and Froot (1989), a major part of futures forecast bias comes from risk premia as well as expectational errors. For copper, cocoa, cotton, and soybeans, the expectational errors seem to play a principle role, whereas the existence of risk premia is important for the other of commodities.
- The size of the risk premia can be large compared to the expectational errors. However, the variance of risk premium is larger than that of expected price change only for coffee and wheat.
- The estimated bias from the risk premium is negative while that from expectational error is mixed – negative for half of the commodities examined and positive for the others.

## Literature Sources on Futures Bias

<b>Authors</b>	<b>Sources</b>
Dusak 1973	US Department of Agriculture
Fama and French 1987	Chicago Board of Trade for Corn, Soy Bean, Soy Oil, Wheat, Plywood, Broilers Chicago Mercantile Exchange for Lumber, Cattle, Hogs, Pork Bellies Commodity Exchange for Copper, Gold, and Silver Coffee, Sugar and Cocoa Exchange for coffee and cocoa New York Cotton Exchange for cotton New York Mercantile Exchange for Platinum
Choe 1990	International Economic Division at the World Bank and DRICOM database from Data Resource Inc: copper, sugar, coffee, cocoa, maize, cotton, wheat, soybeans
Tomek 1997	Chicago Board of Trade
Carter 1999	Commodity Future Trading Commission (CFTC): both cash and future prices
Yang et al. 2001	Data Stream International: data on Chicago Board of Trade and Minneapolis Grain Exchange

**Appendix Table 1a Phillips-Perron Tests for Unit Root in Aggregate Time-Series**

	<b>Z(rho)</b>	<b>Z(t) (MacKinnon p-value)</b>
<b>Log Real World GDP</b>	-.81	-3.85** (.00)
<b>World Growth Rate</b>	-20.8**	-3.59** (.01)
<b>OECD Output Gap</b>	-19.1*	-3.34* (.01)
<b>Log Real World GDP – HP Trend</b>	-31.9**	-4.84** (.00)
<b>Real Interest Rate</b>	-10.00	-2.18 (.21)

Annual Data. Intercept included. Two lags as controls. \* (\*\*) indicates rejection of null hypothesis of unit root at .05 (.01) significance level.

**Appendix Table 1b -- Phillips-Perron Tests for Unit Root in Commodity-Specific Series**

	<b>Log Real Price</b>	<b>Spread</b>	<b>Log Inventory</b>	<b>Volatility</b>	<b>Risk</b>
<b>Corn</b>	--5.8/-1.8	-61**/-8.6**	-2.6/-1.2	-53**/-6.7**	-6.2/-1.8
<b>Copper</b>	-7.4/-1.8	-40**/-5.5**	-8.6/-2.0	-39**/-5.2**	-22**/-3.7**
<b>Cotton</b>	-4.4/-1.6	-77**/-10**	-4.5/-1.5	-24**/-4.1**	-11.7/-2.6
<b>Live Cattle</b>	-7.0/-2.2	-12.3/-2.7	-7.5/-2.7	-39**/-4.5**	-34**/-5.1**
<b>Live Hogs</b>	-8.3/-2.1	-34**/-6.2**	-23**/-3.5**	-39**/-4.5	-7/11/2.0
<b>Oats</b>	-7.7/-2.0	-46**/-6.2**	-2.1/-0.8	-30**/-4.2**	-29**/-4.7**
<b>Petroleum</b>	-2.6/-0.8	-27**/-5.1**	-5.0/-3.4*	-38**/-4.9**	-7.8/-2.0
<b>Platinum</b>	-3.2/-0.8	-29**/-4.6**	4.6/3.6	-40**/-3.6**	-13.4*/-2.9*
<b>Silver</b>	-7.3/-1.9	-35**/-5.4**	-3.1/-1.3	-19.7**/-3.3*	-14.7*/-3.3*
<b>Soybeans</b>	-5.4/-1.7	-56**/-8.1**	-4.2/-1.8	-24**/-4.0**	-3.9/-1.5
<b>Wheat</b>	-6.6/-2.0	-49**/-6.5**	-5.0/-1.7	-28**/-4.2**	-5.3/-1.1

Z(rho)/Z(t) statistics reported. Annual Data. Intercept included. Two lags as controls. (\*\*) indicates rejection of null hypothesis of unit root at .05 (.01) significance level.

**Appendix Table 1c -- Panel Unit Root Tests**

	<b>Im, Pesaran, Shin (p-value)</b>	<b>Levin, Lin</b>	<b>Dickey, Fuller</b>	<b>Maddala, Wu</b>
<b>Log Real Price</b>	-1.79 (.13)	-.14 (.28)	65	13.2 (.93)
<b>Risk</b>	-1.73 (.16)	-.34* (.01)	307	20.6 (.55)
<b>Spread</b>	-2.83** (.00)	-.98* (.03)	136	83.6** (.00)
<b>Log Inventory</b>	-1.05 (.94)	-.06 (.95)	85	27.4 (.20)
<b>Volatility</b>	-3.05** (.00)	-.84 (.09)	144	58.4** (.00)

Annual Data. Intercept included. Two lags as controls. \* (\*\*) indicates rejection of null hypothesis of unit root at .05 (.01) significance level.

**Appendix Table 2a -- Johansen Tests for Cointegration in Commodity-Specific Models**

	<b>Basic</b>	<b>1% level</b>	<b>3 Lags</b>	<b>Add trend</b>	<b>Add Risk</b>	<b>Drop Spread</b>
<b>Corn</b>	2	1		2	5	2
<b>Copper</b>	0	0	1	0	1	1
<b>Cotton</b>	3	1	0		3	2
<b>Live Cattle</b>	4	3		5	6	2
<b>Live Hogs</b>	2	1	4	3	4	2
<b>Oats</b>	2	1	1	2	2	2
<b>Petroleum</b>	3	3		4		2
<b>Platinum</b>	2	1	3	1	3	1
<b>Silver</b>	1	1	3	2	1	0
<b>Soybeans</b>	2	2	4	2	2	1
<b>Wheat</b>	3	2	5	2		2

Maximal rank from Johansen trace statistic at 5% level unless noted. Annual Data. Intercept included. Two lags included unless noted. \* (\*\*) indicates rejection of null hypothesis of unit root at .05 (.01) significance level.

Model of log real commodity price includes six controls (spread, log inventory, volatility, real interest rate, log real world GDP) unless noted.

**Appendix Table 2b -- Panel Cointegration Tests: Basic Equation**

	<b>G<sub>t</sub></b>	<b>G<sub>a</sub></b>	<b>P<sub>t</sub></b>	<b>P<sub>a</sub></b>
<b>Basic</b>	-1.31 (1.00)	-2.47 (1.00)	-4.53 (.92)	-2.70 (.99)
<b>Only 1 lag</b>	-1.88 (.85)	-3.02 (1.00)	-4.97 (.85)	-3.32 (.98)
<b>Add constant</b>	-1.41 (1.00)	-3.74 (1.00)	-4.28 (1.00)	-3.47 (1.00)
<b>Add constant, trend</b>	-1.31 (1.00)	-3.32 (1.00)	-3.97 (1.00)	-3.08 (1.00)
<b>Add lead</b>	-.46 (1.00)	-.57 (1.00)	-2.34 (1.00)	-.87 (1.00)

Basic: two lags. P-values (for null hypothesis of no cointegration) recorded in parentheses. Model of log real commodity price includes five controls (spread, log inventory, volatility, real interest rate, log real world GDP).

**Appendix Table 2c -- Panel Cointegration Tests, Including Risk**

	<b>G<sub>t</sub></b>	<b>G<sub>a</sub></b>	<b>P<sub>t</sub></b>	<b>P<sub>a</sub></b>
<b>Basic</b>	-1.66 (.85)	-2.70 (1.00)	-4.72 (.69)	-3.07 (.92)
<b>Only 1 lag</b>	-1.87 (.64)	-5.36 (.98)	-5.14 (.57)	-4.54 (.76)
<b>Add constant</b>	-1.51 (1.00)	-5.31 (1.00)	-4.00 (1.00)	-3.34 (1.00)
<b>Add constant, trend</b>	-1.84 (1.00)	-6.88 (1.00)	-4.84 (1.00)	-4.22 (1.00)
<b>Add lead</b>	-1.07 (1.00)	-2.33 (1.00)	-3.28 (.95)	-1.79 (.98)

Basic: two lags. P-values (for null hypothesis of no cointegration) recorded in parentheses. Model of log real commodity price includes six controls (risk, spread, log inventory, volatility, real interest rate, log real world GDP).



**Appendix Table 3: Cointegration Vector Estimates from Commodity-Specific VECs**

	<b>Real World GDP +</b>	<b>Volatility +</b>	<b>Spot-Fut. Spread -</b>	<b>Inventories -</b>	<b>Real Int rate -</b>
<b>Corn</b>	-0.28 (.21)	3.65** (1.04)	-0.056** (.004)	-0.47* (.20)	.03 (.03)
<b>Copper</b>	.99** (.27)	-.37 (1.54)	-.076** (.007)	-.40* (.16)	-.04 (.05)
<b>Cotton</b>	-.92** (.19)	5.75** (.95)	-.054** (.003)	-.91** (.24)	.01 (.03)
<b>Cattle</b>	6.20** (1.76)	-.72** (10)	-.095** (.023)	17.2** (6.6)	.08 (.17)
<b>Hogs</b>	-.09 (.27)	17.1** (2.7)	-.032** (.004)	-4.9** (1.2)	.02 (.03)
<b>Oats</b>	-.54 (.31)	9.6** (2.1)	-.035** (.005)	.18 (.21)	.03 (.03)
<b>Oil</b>	-5.0 (3.6)	20.2** (3.7)	-.15** (.01)	18. (12.)	-.02 (.19)
<b>Platinum</b>	-1.9 (1.0)	10.0 (5.8)	.081** (.010)	.01 (.19)	.15 (.09)
<b>Silver</b>	-2.1** (.3)	4.6** (.6)	-.043** (.003)	-.89** (.13)	.01 (.02)
<b>Soybeans</b>	1.54 (.79)	.64 (2.15)	-.135 (.009)	-.39 (.34)	.07 (.06)
<b>Wheat</b>	-.69** (.14)	4.44** (.64)	-.039** (.003)	-.39 (.20)	.03 (.02)

Annual data. \*\* (\*) ≡ significantly different from zero at .01 (.05) level. Standard errors in parentheses; Intercept and linear time trend included, not reported. VEC estimation, commodity by commodity, one lag.