# The Expected Marginal Rate of Substitution in the United States and Canada Andrew K. Rose

All materials (data sets, output, papers, slides) at: http://faculty.haas.berkeley.edu/arose

## **Two Objectives:**

- 1. Derive new methodology to estimate and compare the expected marginal rate of substitution (EMRS)
- 2. Illustrate technique empirically, and assess integration of assets across markets

# The Paper in a Nutshell

- 1. Idiosyncratic Shocks are expected to earn expected intertemporal marginal rate of substitution (EMRS)
- 2. There are LOTS of idiosyncratic shocks
  - o Noise is good, since it can be exploited

## **Definition of Asset Integration**

• Assets are *integrated* if satisfy asset-pricing condition:

$$p_t^{\,j} = E_t(m_{t+1}x_{t+1}^{\,j}) \tag{1}$$

- Completely standard general framework
- Note that  $m_{t+1}$  is the same for all j

## Paper Focus: E<sub>t</sub>(m<sub>t+1</sub>)

• Conditional Mean of Marginal Rate of Substitution/Stochastic

Discount Factor/Pricing Kernel/risk-free rate/zero-beta return ties together all intertemporal decisions

- Subject of much research (Hansen-Jagannathan, etc.)
- Prices all assets (and intertemporal decisions!)
- Unobservable, even *ex post* (but estimable)

## Key:

• Should be identical for all assets *in an integrated market* 

#### **Motivation: Who Cares about Integration and EMRS**

- MRS is "DNA" of intertemporal economics
- Appears in RBC, new-Keynesian, and in between
- Whenever agents maximize an intertemporal utility function,

MRS is used

#### **Standard Macroeconomics**

o Appears in IS curves that link interest rates and inflation

$$\frac{1}{(1+i_t)} = E_t(\frac{\rho u_c(c_{t+1}) * q_t}{u_c(c_t) * q_{t+1}})$$

Bonds/IS Curve

o Links prices with future firm revenues

$$p_{t} = E_{t} \left( \frac{\rho u_{c}(c_{t+1}) * q_{t}}{u_{c}(c_{t}) * q_{t+1}} * x_{t+1} \right)$$

Stocks/Investment

#### **In both Equations**

$$m_{t+1} = \frac{\rho u_c(c_{t+1})^* q_t}{u_c(c_t)^* q_{t+1}}$$

- Is bond pricing integrated with stocks/investment-pricing?
- What arguments belong in IS curve?
- If stock and bond pricing are not integrated, different MRS

with possibly different arguments.

#### **International Finance**

$$\frac{S_t}{(1+i_t)} = E_t(m_{t+1}^* * s_{t+1})$$

Foreign-currency Bond, or

$$1 = E_t(m_{t+1}^* * \frac{S_{t+1}(1+i_t^*)}{S_t})$$

Can rewrite as:

$$1 = COV_t(m_{t+1}^* * \frac{S_{t+1}(1+i_t^*)}{S_t}) + E_t m_{t+1}^* E_t(\frac{S_{t+1}(1+i_t^*)}{S_t})$$

If domestic- and foreign-currency pricing is integrated,

$$E_t(m_{t+1}^*) = E_t m_{t+1} = \frac{1}{(1+i_t)}$$
 then

$$1 = COV_t(m_{t+1}^* * \frac{s_{t+1}(1+i_t^*)}{s_t}) + \frac{(1+i_t^*)}{(1+i_t)}E_t(\frac{s_{t+1}}{s_t})$$

With lack of integration, however,

 $E_t(m_{t+1}^*) \neq E_t m_{t+1} \quad \text{then}$ 

$$1 = COV_t(m_{t+1}^* * \frac{s_{t+1}(1+i_t^*)}{s_t}) + \frac{(1+i_t^*)}{(1+i_t)} \frac{E_t m_{t+1}^*}{E_t m_{t+1}} E_t(\frac{s_{t+1}}{s_t})$$

$$\theta_t = \frac{E_t m_{t+1}^*}{E_t m_{t+1}}$$
 is stochastic without integration

• Interpretation: domestic-currency bonds have higher liquidity

return than foreign-currency denominated bonds.

• Rejection of UIP due ONLY to risk premium correlations?

 $\circ$  Or is  $\theta_t \neq 1$  a factor also?

**Summary: Why Should we Care about EMRS?** 

o Links interest rates to inflation

o Links prices with future firm revenues

o Links leisure today with leisure tomorrow

o Links domestic and foreign asset prices (UIP deviations)...

• MRS of serious intrinsic interest

#### **Empirical Strategy**

• Stocks have lots of noise and big cross-sections

Definition of Covariance/Expectation Decomposition:

$$p_t^j = E_t(m_{t+1}x_{t+1}^j) = COV_t(m_{t+1}, x_{t+1}^j) + E_t(m_{t+1})E_t(x_{t+1}^j).$$
(2)

Rearrange and substitute actual for expected x (WLOG):

$$x_{t+1}^{j} = -[1/E_{t}(m_{t+1})]COV_{t}(m_{t+1}, x_{t+1}^{j}) + [1/E_{t}(m_{t+1})]p_{t}^{j} + \mathcal{E}_{t+1}^{j},$$
  

$$x_{t+1}^{j} = \delta_{t}(p_{t}^{j} - COV_{t}(m_{t+1}, x_{t+1}^{j})) + \mathcal{E}_{t+1}^{j}$$
(3)

where 
$$\delta_t = 1/E_t(m_{t+1})$$
 and  $\varepsilon_t \equiv x_{t+1}^j - E_t(x_{t+1}^j)$ 

#### **3** Assumptions Traditionally Made for Estimation:

1) Rational Expectations:  $\mathcal{E}_{t+1}^{j}$  is assumed to be white noise,

uncorrelated with information available at time t,

2) Factor Model:

 $COV_t(m_{t+1}, x_{t+1}^{j}) = \beta_j^0 + \Sigma^i \beta_j^i f_t^i$ , for the relevant sample,

3) *Risk-Free Rate*: Use Treasury-bill return for  $E_t(m_{t+1})$ 

## **Two Approaches**

An Asset Pricing/Factor Model is:

$$x_{t+1}^{j} = \delta_{t} (p_{t}^{j} + \sum_{i} \beta^{i,j} f_{t}^{i}) + \varepsilon_{t+1}^{j}$$
(4)

#### Traditional Finance Asset Pricers: Use all 3 assumptions

• Normalize (4) by dividing by  $p_t^{j}$ 

$$x_{t+1}^j / p_t^j - (1+i_t) = (\sum_i \beta^{i,j} f_t^i) + \varepsilon_{t+1}^j$$

- Delivers "good" estimates of factor loadings (β)
- Oriented towards estimating risk premia
- But no/poor estimates of  $E_t(m_{t+1})$

• It's simply equated to T-bill! (alternatives implausible/imprecise)

## **New Approach**

• Normalize (4) by dividing by  $\tilde{p}_t^{j}$ , defined as  $p_t^{j}$  with

idiosyncratic part set to zero.

• Delivers estimates of EMRS, but no factor loadings at all!

• Normalizing by  $\tilde{p}_t^j$  delivers:

$$x_{t+1}^{j} / \widetilde{p}_{t}^{j} = \delta_{t} [(p_{t}^{j} / \widetilde{p}_{t}^{j}) - COV_{t} (m_{t+1}, x_{t+1}^{j} / \widetilde{p}_{t}^{j})] + \varepsilon_{t+1}^{j}$$

- First part (inside brackets) is an idiosyncratic function.
- Second part (covariance) a function of aggregate phenomena.

o Can therefore be ignored (as part of residual) without

affecting consistency of  $\delta_t = 1/E_t(m_{t+1})$ 

#### **Can estimate parameters of interest without covariance model!**

• Adding Covariance (factor) model would improve efficiency of

estimating  $\{\delta_t^{}\}$ 

 Potential Cost is inconsistency (mis-specified covariance model)

## Notes

• Focus is on exploiting (not ignoring) idiosyncratic risk

o Idiosyncratic risk carries no risk premium

• Test involves estimating and comparing costs of carrying purely idiosyncratic risk

• Don't model covariances with factor model

o Instead substitute model of aggregate returns plus

orthogonality condition

#### **Strengths of the Methodology**

1.Based on general intertemporal model

2.Do not model/parameterize MRS (with e.g., utility

function/consumption data); it varies arbitrarily

3.Requires only accessible, reliable data on prices, returns

4.Can be used at all frequencies

5.Can be used for all types of assets

6.No special software required

7.Focus is on intrinsically interesting object, namely expectation

of marginal rate of substitution (EMRS)

#### **Empirical Implementation**

- Cannot observe  $\tilde{p}_t^{j}$ ; must use observable empirical counterpart, denoted  $\hat{p}_t^{j}$ .
- Use OLS to estimate J (= # assets) time-series regressions:

$$\ln(p_t^{j} / p_{t-1}^{j}) = a_j + b_j * \ln(\overline{p}_t / \overline{p}_{t-1}) + v_t^{j}$$

where  $\overline{p}_t$  is market-wide average price

• Can then compute:

$$\hat{p}_t^j = p_{t-1}^j * \exp(\hat{a}_j + \hat{b}_j \ln(\overline{p}_t / \overline{p}_{t-1}))$$

• No special attachment to this model; just need *some* model

#### **Estimation**

• Equation to be estimated is linear:

$$x_{t+1}^{j} / \hat{p}_{t}^{j} = \delta_{t} (p_{t}^{j} / \hat{p}_{t}^{j}) + u_{t+1}^{j}$$

• May have non-trivial measurement error (hence inconsistency),

also generated regressor (hence incorrect standard errors)

• IV (using  $\{\overline{p}_t\}$  as set of IVs) solves both problems; GMM too

## **Data Sets**

- Decade of monthly data (1994M1-2003M12)
- Year of daily data (2003)

o Could use different frequencies too

- American data from CRSP; Canadian (in \$) from DataStream
   End-of-period prices and returns (with dividends)
   Use only firms with full span of data (selection bias?)
- Could use bonds/other assets ...

Monthly Data Set: 120 observations

- All 389 firms from S&P 500 traded on NYSE
- (Some firms from NASDAQ in S&P 500)
- 152 Firms from S&P/TSE index

Daily Data Set: 247 Business Days (both markets open)

- 440 firms from S&P 500 traded on NYSE
- 223 Firms from S&P/TSE index

## **Portfolio Groupings**

- Follow Finance tradition and group into sets of 20 portfolios
- Portfolios formed arbitrarily (alphabetical by ticker)

o Can use other grouping techniques (size/beta/...)

## Results

- Start with 400 firms from S&P 500 in Figure 1 (118 monthly observations; lose observations because of lead/lag)
- First estimate EMRS with only 10 portfolios

o Plot mean, +/-2 standard error confidence interval

• 3 different estimation methods (OLS, GMM, IV)

o similar results

# What Does EMRS, $\{\hat{\delta}\}$ , Look Like?

- Reasonable Mean (slightly over unity)
- Tight confidence intervals (estimation precision)
- Lots of time series volatility!



Figure 1: Estimated Expected MRS, Portfolios of 20 S&P500 firms, 1994M2-2003M11: Different Estimators

#### **Internal Integration**

- Inside S&P 500, estimates of  $\{\hat{\delta}\}$  from different sets of (groups of 10) portfolios similar
- Can test for joint equivalence with F-test
  - o Bootstrap because of non-normality (leptokurtosis)
  - o Cannot reject equality within S&P 500 portfolios, any
    - reasonable significance level
      - That is, do not reject integration

## **Comparison with T-bill**

- Similar means
- T-bills are *much* less volatile than EMRS
- Easily reject equality of EMRS and T-bill-equivalent

o F-test over 50!

#### **Other Markets**

- 20 portfolios from NYSE (19 stocks) and TSE (7)
- Again, reasonable means, tight precision, much volatility
- Different estimators => similar results



Figure 2: Estimates of Expected Marginal Rate of Substitution, 1994M2-2003M11: Different Markets

#### **Integration: Comparing EMRS Across Different Markets**

- Estimate EMRS from portfolios of 19 stocks (20 from NYSE, 8 from TSE)
- Estimates of EMRS are positively correlated across markets

 $\circ$  Correlation of NYSE and TSE = .73

 $\circ$  But mean absolute error = .02; many > .1

o Can easily reject integration across markets

 $\circ$  F-tests > 8, strong rejection



Figure 3: Scatter-plots of Estimated Expected MRS across Markets

## **Daily Results**

- Similar to monthly results
- Reasonable EMRS, precisely estimated, great volatility
- Internal integration, but easily reject integration across markets
- Strongly reject equality with T-bills (too smooth!); F-test > 150
- EMRS positively correlated across markets

o Still, easily reject integration across markets

o F-tests integration of NYSE w/ TSE > 17



Figure 4: Daily Estimates of Expected Marginal Rate of Substitution, 2003

## **Future Agenda**

- Adding Covariance Model?
- Different portfolio structure?
- Different model to estimate idiosyncratic risk?

o Different normalization?

- Forward-looking test for arbitrage profits from diverging EMRS's across markets, lack of equality with t-bill
- Explain *reasons* for lack of integration