



**Terence Tang**

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A highly tenured leader in advisory services and principal real estate investment management, Terence's deep expertise is founded on more than 31 years of successful acquisitions and investments across Asia. Working in both the private and government sectors, Terence has led more than 150 real estate transactions worth a total of US\$10 billion. Today, he is the Managing Director of Asia Capital Markets & Investment Services at Colliers International, directing a team of more than 130 senior executives across Asia. Prior to Colliers, Terence's deep knowledge of most real estate sectors and Asian markets provided him with the opportunity to hold senior Directorship roles with the Government Investment Corporation of Singapore (GIC), Invesco Real Estate Group, AIG, and Jones Lang LaSalle (JLL). During his time with GIC, he spearheaded the acquisition of a mixed commercial complex in Shinagawa, Tokyo, worth US\$500 million. He also pioneered several crucial market investments 'first', including Invesco Fund's first investment in China worth US\$200 million, and securing AIG China's first investment in a commercial development site since the 1980s.