



## Danny Yeo

Executive Chairman Knight Frank Singapore <u>danny.yeo@sg.knightfrank.com</u> T : +65 6228 6808

## Qualifications

M.Sc (Property & Maint. Mgt), National University of Singapore,1990

B.Sc (Est. Mgt), University of Singapore, 1980

## Career

2019 to Present : Executive Chairman Knight Frank Pte Ltd

2017 to 2019 : Executive Chairman & Group Managing Director Knight Frank Pte Ltd

2009 to 2017 : Group Managing Director Knight Frank Pte Ltd

2007 to 2009 : Deputy Group Managing Director Knight Frank Pte Ltd

2000 to 2007 : Executive Director, Agency Knight Frank Pte Ltd

1992 to 2000 : Executive Director, Retail Knight Frank Pte Ltd

1990 to 1992 : Director, Investment Property Knight Frank Pte Ltd

1984 to 1989 : Director, Yeo, Ow and Lim Valuers

1981 to 1984 : Marketing Executive, Richard Ellis

1980 to 1981 : Estate Officer, Housing & Development Board

## KnightFrank.com.sg

10 Collyer Quay #08-01 Ocean Financial Centre Singapore 049315 +65 6222 1333 Estate License No: L3005536J Danny Yeo is the Executive Chairman of Knight Frank Singapore. Having spent his entire career in the real estate sector, Danny is wellrespected by industry players and often quoted by the local media. Throughout his career, he has clinched and developed numerous multi-million dollar projects across the government and private sector in both the local and international markets. Some of the prominent projects include Gardens by the Bay, Singapore's Sports Hub, Plaza Singapura, Takashimaya Shopping Centre, Marina Square, Hanoi's Tranh Tien Plaza, Hyatt Perth and more.

Danny's experience covers the breadth of commercial and residential services namely Consultancy & Research, Retail, Residential, Office Advisory, Investment & Capital Markets, Property Asset Management and Valuations. A firm advocate of innovation, Danny is constantly exploring new ways of growing the business. He believes that in order for the firm to remain relevant, one must challenge the status quo to stay ahead of the game. In his view, another key to success is talent development as people are the firm's main asset.

In the last 40 years, the bulk of Danny's career was with Knight Frank Singapore, having joined the firm in 1990 as the Head of Investment Sales. From 1992 to 2007, Danny was appointed the Executive Director of Retail and concurrently as the Executive Director of Agency (Retail, Industrial and Office) between 2000 to 2007. During this time, he led the company's retail consultancy, marketing, and property management business, grooming it into the most respected and reputable agency in the market for this sector. This then led to the formation of KF Shopping Centre Management, a service company managing shopping malls locally and overseas. He also set up the company's Estate Management arm which focuses on managing residential condominium projects. In his capacity as Executive Director of Agency services, Danny has also been invited by the various industry associations both locally and internationally to deliver seminar papers.

In 2007, Danny was appointed Deputy Group Managing Director and subsequently promoted in 2017 to Executive Chairman and Group Managing Director of Knight Frank Pte Ltd. Danny has since served as the Executive Chairman of the firm starting April 2019.

Danny began his career working in 1980 with the Housing and Development Board (HDB) of Singapore and has gained experience in the sales and management of HDB flats. In 1981 to 1984, he worked with Richard Ellis (now known as CBRE) handling the sales and leasing of Retail, Office and Industrial units. In 1984 to 1989, together with his partners, he set up his own real estate agency, Yeo, Ow and Lim Valuers which offered Retail, Office, Residential, Property Management and Valuations services.

Danny graduated with a degree in Estate Management from the University of Singapore in 1980 and obtained a Master of Science in Property and Maintenance Management in 1990.